

ALARKO GAYRİMENKUL YATIRIM ORTAKLIĞI A.Ş. Annual Report 2010

March 28, 2011 General Assembly Meeting 2010 Fiscal Year

Registered Capital TL 20.000.000

Issued Capital TL 10.650.794



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# MESSAGE FROM THE BOARD OF DIRECTORS

Dear Shareholders,

The financial crisis that started in the USA in 2008 spread to the world in 2009 and turned into an economic crisis. Unemployment spread worldwide reaching very high levels despite all precautions taken on a global level. The incentive measures and recovery packages applied in developed economies in particular resulted in large scale budget deficits and public debts. However, the effect of the crisis on developing countries was less and recovery in these countries was faster.

Although slowly, world economy started to recover in 2010 and economic growth was approximately 5 %. Developing countries were the growth engines in world economy in 2010 with a growth ratio of 7,1 % while the growth ratio in developed countries was only around 3 %. Unemployment in developed countries maintained its high level in 2010 with a rate of 9 % in the USA and an average of around 8,5 % in the EU countries. It seems that developed countries will be struggling with unemployment, budget deficits and public debts for quite some more time.

Although the Turkish economy shrank by 4,7 % in 2009, it succeeded a growth of approximately 8 % with the rapid growth in 2010. The rapid increase in private consumption and investments were the driving powers of this growth. With the impact of the serious increase in demand, imports attained US\$ 177,2 billion and exports US\$ 120,9 billion. As a result, the foreign trade deficit reached US\$ 56,3 billion while the current accounts deficit was at the level of US\$ 48,5 billion and hence 6,4 % of the GDP. Direct foreign investments materialized at US\$ 7,1 billion, a level close to that of 2009. The increasing rate of unemployment as a result of the economic shrinkage in 2009 decreased to 11,9 % as a result of the serious growth of 2010. The TL 39,6 billion budget deficit was far below the level expected and the ratio of the budget deficit to the GDP fell to 3,6 %. The budget deficit was at a very low level despite the rapid growth. Inflation at this period reflected an increase of 6,4 %.

Growth on a global level is estimated to slow down and materialize around the level of 4,2% in 2011. At this same period, the growth in Turkish economy is estimated to be around 5%.

The Turkish construction sector was seriously affected by the global economic crisis just as other countries in the world and real estate stocks increased considerably due to the decrease in housing demand. Surplus supply continued in 2010 and the recovery in demand could not deplete stocks. Housing sales in Turkey in general decreased by 32,8 % in 2010. The said conditions forced construction companies to be more reserved in starting new projects.

2011 will be a year in which existing stocks will be sold and new projects will come into effect. Our company is maintaining its efforts towards developing new projects and these will be started when the economic conjuncture is most appropriate.

With best regards to your esteemed committee.

**Board of Directors** 



# **BOARD OF DIRECTORS AND AUDITORS**

Board of Directors	Duty	Commencement Date of Duty	Expiry Date of Duty
Mustafa Filiz	Chairman	26.03.2010	28.03.2011
Ahmet Önder Kazazoğlu	Vice Chairman	26.03.2010	28.03.2011
Mehmet Alper Kaptanoğlu	Director	26.03.2010	28.03.2011
Mehmet Ahkemoğlu	Director	26.03.2010	28.03.2011
Hilmi Önder Şahin	Director	26.03.2010	28.03.2011
Sarper Volkan Özten	Director	26.03.2010	28.03.2011
İzzet Cemal Kişmir	Director	26.03.2010	28.03.2011
Board of Auditors			
Ümit Nuri Yıldız		26.03.2010	28.03.2011
Aykut Baycan		26.03.2010	28.03.2011
Erol Uçmazbaş		26.03.2010	28.03.2011

# **Independent Auditor**

Denet Bağımsız Denetim Yeminli Mali Müşavirlik A.Ş. (Member, BDO International Network)

# **Authorisation Limit of Board Members and Statutory Auditors**

The Chairman and Directors are having the power and responsibility in accordance with the Turkish Commercial Legislations and Company's Articles of Association. Powers and responsibilities of Board Members are set forth in the Company's Articles of Association on 14<sup>th</sup> article. Powers and responsibilities of Statutory Auditors are set forth in the Company's Articles of Association 16<sup>th</sup> and 17<sup>th</sup> article.



# AGENDA OF THE ANNUAL GENERAL ASSEMBLY MEETING OF MARCH 28, 2011

- 1. Moment of silence.
- 2. Deliberations and decision on the election of the Presiding Committee.
- 3. Deliberations and decision to authorize the Presiding Committee to sign the minutes of the General Assembly Meeting.
- **4. a)** Reading of the Annual Report of the Board of Directors of 2010 and Balance Sheet and Income Statement of 2010.
  - b) Reading of the Statutory Auditors' Report.
  - c) Reading of the Independent Auditors' Report.
  - d) Approval of the Balance Sheet and Income Statement of 2010.
  - e) Deliberations and decision to acquit the Members of the Board of Directors and the Statutory Auditors for the results of the Company in 2010.
- 5. A presentation about the compliance of Maslak Land to the Article 27/d of the Capital Market Board's communiqué Series VI, No.11 statement. Maslak Land is included in our portfolio of assets and the time from purchasing is more than five years.
- **6.** Deliberations and decision on the proposal of the Board of Directors for the profit distribution for the year 2010.
- Deliberations and decision on the election of the Board of Directors and determination of the salaries and terms of office of the members.
- **8.** Deliberations and decision on the election of the Statutory Auditors and determination of the salaries and terms of office of the members.
- 9. Deliberations and decision concerning the signing of a contract for the auditing of the company's accounts by an independent auditing company selected by the Board of Directors in accordance with the Capital Market Regulations and approval of the draft of the contract.

**Board of Directors** 



# ANNUAL REPORT OF THE BOARD OF DIRECTORS

Dear Shareholders.

We hereby present the Balance Sheet and Income Statement together with the other financial statements which reflect the results of our Company's activities in 2010 for your consideration and criticism.

- a) Our annual report covers the period between January 1, 2010 and December 31, 2010.
- b) The Members of the Board and the Statutory Auditors during 2010 and their terms in office are presented on page 4.

The financial statements showing the results of the activities of Alarko Gayrimenkul Yatırım Ortaklığı A.Ş. in 2010 have been audited independently by Denet Bağımsız Denetim Yeminli Mali Müşavirlik A.Ş. (Member, BDO International Network).

- c) The Company's registered capital ceiling in 2010 was TL 20.000.000.
- d) Our issued capital is TL 10.650.794 and our net profit for the period TL 5.989.846.
- e) The rate of participation to our Ordinary General Assembly Meeting held on March 26, 2010 was 63,63 %. The shareholders that hold more than 10 % of our capital are; Alarko Holding A.Ş. with 15,94 % of the shares and Alsim Alarko Sanayi Tesisleri ve Ticaret A.S. with 34,78 % of the shares.

During the last three-year operational periods, in 2007 a dividend of 14,00 % over issued capital was paid in cash and in 2008 a dividend of 94,00 % was paid in 2008 in the form of bonus shares. No dividend was paid in 2009.

The proposal for profit distribution for the year 2010 submitted by the Board of Directors to the approval of the General Assembly is at 70<sup>th</sup> page of the report. At the time this report was written, the nominal value of TL 1 of our share certificate registered with the Istanbul Stock Exchange, where their transaction is carried out, was TL 19,55.

- f) No donation was made to foundations and associations in 2010.
- g) Information concerning the ownership percentage in participation as of December 31, 2010, the dividends obtained in 2009 and 2010 are given in notes 4 and 19 to the Financial Statements.



# GENERAL INFORMATION REGARDING OUR ACTIVITIES

Compared to the economy in general, the construction sector was more seriously affected by the global economic crises and shrank by 8,1 % and 16,1 % in 2008 and 2009 respectively. The real estate stocks soared due to the decrease in housing demand. The existing stocks could not be liquidated despite the recovery observed in the sector as of the first quarter of 2010. Moreover, the increase in the dwelling stock in particular continued with new real estate projects started in 2010. The surplus in supply continued in 2010 despite the increase in housing loans and the recovery in demand was not enough to liquidate the stocks. These conditions forced construction companies to be cautious about starting new projects.

Our company has completed the construction of the Lake Mansions, the most prestigious phase of the Alkent Istanbul 2000 project, and residence in this project has begun. This project whose site management was formed in 2010 has become a prestigious living center with its social premises, private security services and landscaping. Sales of the few dwellings of the Lake Mansions project continued in 2010. We are aiming to sell all of our existing stock in this project in 2011. We are maintaining our search for appropriate land for new projects.

The stable rent income we obtain from the quality real estate in our portfolio was maintained and increased in 2010. The prestigious real estate in our portfolio are; Fethiye Hillside Beach Club Holiday Village, the shops in Alkent Etiler Çarşısı, the Alarko Business Center in Necatibey Caddesi, Karaköy, Alarko-Dim Business Center in Tepebaşı, and the office floors at the Alarko Business Center in Çankaya, Ankara. We are planning to increase our portfolio of quality real estate for rent income.

The TL 254.974.866,- net assets value of our company in 2009 attained TL 263.323.816,- with an increase of 3,3 % at the end of 2010. Our net profit for the year 2010 was TL 5.989.846.-.

# **DATA ABOUT HUMAN RESOURCES**

The average employee quantity on the 01.01.2010 - 31.12.2010 term is 7.

As of 31.12.2010, the company has calculated TL 107.652 employment termination indemnities with full provision.

All employees are treated fairly and equally in terms of training and promotion opportunities, training plans and policies aiming at improving the knowledge, skills and experience of the employees are developed. The employees receive training regularly during the year.

Job descriptions are developed for every position. Performance and reward criteria are determined on a yearly basis and are then implemented upon agreement with the employees.

A safe working environment is provided to the personnel and it is improved continuously.



# **FINANCIAL INDEXES**

According to the independently audited financial statements prepared as of December 31, 2010.

- a) Net Sales are TL 8.180.695. A total of TL 258.882 of this amount consists of land sales, TL 1.130.647 consists of villa sales, TL 6.791.166 consists of rent income.
- b) Net Profit for the Period is TL 5.989.846. As known, the profit of real estate investment trust companies is exempt from corporation tax.
- c) The real estate portfolio value, net value of assets and net value of assets per share of our Company are as follows:

		(TL)
İstanbul/Büyükçekmece İstanbul/Büyükçekmece Maslak/Sarıyer İstanbul/Beyoğlu İstanbul/Karaköy Ankara/Çankaya İstanbul/Büyükçekmece Fethiye Hillside Beach Club Etiler Alkent Shopping Center Share Certificates Government Bonds and Bills Mutual Funds Foreign Currency Time Deposits Participations	Eskice Village Land – 1 Parcel Eskice Village Land – 5 Parcels Land Alarko DIM Business Center Alarko Business Center Alarko Business Center Eskice Village Investment Costs Holiday Village 39 Stores	2.919.000 8.260.000 33.185.000 1.590.000 1.300.000 2.500.000 25.200.569 60.415.000 7.135.000 2.250.420 86.380.484 16.826.654 22.947.918 1.018
Liquid Assets Receivables Liabilities (-) Other Assets  NET VALUE OF ASSETS		39.131 6.775.453 17.454.781 3.052.950 <b>263.323.816</b>
NUMBER OF SHARES NET VALUE OF ASSETS PER S BASIC RATIOS	SHARE	10.650.794 24,72
Current Ratio		5,43
		•
Liquidity Ratio		2,75



# STATUTORY AUDITORS' REPORT TO THE ANNUAL GENERAL ASSEMBLY OF ALARKO GAYRİMENKUL YATIRIM ORTAKLIĞI A.Ş.

### THE COMPANY

NAME

: ALARKO GAYRIMENKUL YATIRIM ORTAKLIĞI A.Ş. : Muallim Naci Cad. No: 69 34347 Ortaköy – İstanbul / TURKEY HEAD OFFICE

REGISTERED: TL 20.000.000. ISSUED: TL 10.650.794. CAPITAL ISSUED

• SCOPE OF ACTIVITY : As described in the Articles of Association.

# NAMES, TERMS OF OFFICE AND COMPANY SHAREHOLDER / EMPLOYEE STATUS OF THE **STATUTORY AUDITORS:**

1. ÜMIT NURI YILDIZ (Term of office: 26.03.2010 - 28.03.2011. He is not a shareholder or a personnel of the Company.)

2.AYKUT BAYCAN (Term of office: 26.03.2010 - 28.03.2011. He is not a shareholder or a personnel of the Company.)
3.EROL UÇMAZBAŞ (Term of office: 26.03.2010 - 28.03.2011. He is not a shareholder or a

personnel of the Company.)

### NUMBER OF BOARD OF DIRECTORS MEETINGS ATTENDED AND BOARD OF STATUTORY **AUDITORS MEETINGS HELD:**

The number of Board of Directors Meetings attended was three. The number of Board of Statutory Auditors Meetings held was two.

# SCOPE OF EXAMINATION PERFORMED ON COMPANY ACCOUNTS, BOOKS AND DOCUMENTS, DATES OF EXAMINATION, CONCLUSION REACHED:

The Company's legal books of accounts and documents were inspected twice for compliance with the provisions of the Turkish Commercial Code, of laws and regulations, of the Company's Article of Incorporation and of General Assembly and Board of Directors regulations. The first inspection was performed on July 22-23, 2010 for the first six months of the year, and the second on January 27-28, 2011 for the second six months. The results of the both inspections were satisfactory.

# NUMBER OF COUNTS MADE AT THE COMPANY'S CASH OFFICE AS REQUIRED BY ARTICLE 353 PARAGRAPH 1, SUBPARAGRAPH 3 OF THE TURKISH COMMERCIAL CODE AND THE **CONCLUSION REACHED:**

The Company's cash office was inspected and counted four times.

# DATES OF INSPECTION PERFORMED AS REQUIRED BY ARTICLE 353, PARAGRAPH 1, SUBPARAGRAPH 4 OF THE TURKISH COMMERCIAL CODE AND THE CONCLUSION REACHED:

The Company's records were checked every month to see whether the instruments referred to in Article 353/I-4 of the Turkish Commercial Code were present. The instruments were found to be in accordance with the records.

# COMPLAINTS AND IRREGULARITIES REFERRED TO THE STATUTORY AUDITORS AND ACTION **TAKEN CONCERNING THEM:**

No complaints or irregularities were referred to the statutory auditors since March 26, 2010, the date we assumed our duty.

We have examined the accounts and transactions of Alarko Gayrimenkul Yatırım Ortaklığı Anonim Sirketi for the period of January 1, 2010 to December 31, 2010, according to the requirements of the Turkish Commercial Code, the Company's Articles of Association, and other laws and regulations as well as of generally accepted accounting principles and standards. It is our opinion that the attached Statement of Financial Position issued as of December 31, 2010, the contents of which we approve, realistically and accurately reflects the financial standing of the Company on that date; that the Statement of Comprehensive Income for the period of January 1, 2010 to December 31, 2010 similarly reflects the results of its activities for the same period and that the proposal for profit distribution is in compliance with laws and the Company's Articles of Association.

We recommend a vote for the approval of the Statement of Financial Position and the Statement of Comprehensive Income and for the acquittal of the Board of Directors of their fiduciary responsibilities.

# **BOARD OF AUDITORS**

Ümit Nuri YILDIZ Avkut BAYCAN Erol UÇMAZBAŞ



# REPORT ON COMPLIANCE WITH CORPORATE GOVERNANCE PRINCIPLES

# 1. Statement of Compliance with Corporate Governance Principles

Our Company takes due care for implementation of the rules mentioned in Corporate Governance Principles published by the Capital Markets Board. Explanations on this issue are here below.

# **PARTI - SHAREHOLDERS**

# 2. Unit in Charge of Relations with Shareholders

Duties of the unit in charge of relations with the shareholders are carried out by the Shareholder's Department formed within the Alarko Group of Companies.

Director and staff of the department are Lawyer Aysel Yürür.

#### For communication:

Phone: +90 212 310 33 00 - 227 52 00 pbx

Fax : +90 212 236 42 08

E-mail: aysel.yurur@alarko.com.tr

The general assembly meeting of the Company was held, documents to be referred by the shareholders at the meeting were prepared and outcomes of the meeting were informed to Istanbul Stock Exchange and Capital Markets Board for publishing. Questions of about 35 investors have been answered during the year.

# 3. Exercise of Right to Obtain Information by the Shareholders

Questions of the shareholders commonly relate to investments, turnover, capital increase and dividend payments of the Company. Some 35 questions were asked within the year. Questions and answers given were communicated to the Board of Directors.

The Company's articles of association contain no provision regarding appointment of an independent auditor. No request was made during the year for appointment of an independent auditor.

# 4. Information About General Assembly

Ordinary annual general assembly meeting of the company was held with a quorum of 63,63 %. The meeting was attended by representatives of the media.

Invitation to the meeting was made by way of public announcement and the Istanbul Stock Exchange was duly notified.

The activity report, auditor's report, financial statements, articles of association, meeting agenda and profit distribution proposal by the Board of Directors were presented to the shareholders at the company's headquarters prior to the general assembly meeting. The Istanbul Stock Exchange and Capital Markets Board were notified of the profit distribution proposal prior to the general assembly meeting. At the general assembly meetings, the shareholders exercise their right to ask questions and such questions are duly answered. No proposal was made other than by the major shareholders.

The Company's articles of association contain no provision regarding vesting the authority for making decisions on splitting, sale, purchasing and letting of assets in the general assembly.

Minutes of general assembly meetings are maintained at the Company's headquarters open to the shareholders for review.



# 5. Voting Rights and Minority Rights

Voting rights bear no concession. Minority shares are not represented at the governance. No cumulative voting is applicable.

# 6. Policy and Time of Profit Distribution

No concession is granted in connection with participation in company's profits. Profit distribution is carried out within the periods set forth in applicable laws.

The amount of profit available for distribution will be determined taking into account the new investments to be made and liquidity status if the Capital Markets Board terminates profit distribution obligation in 2011 and the following years.

# 7. Transfer of Shares

Articles of Association of the Company contains no provision restricting transfer of shares.

# PART II - PUBLIC INFORMATION AND TRANSPARENCY

# 8. Company's Informing Policy

Below you will find our company's Informing Policy developed within the scope of the Corporate Governance Principles and in Article 43 of the Capital Markets Board's communiqué Series VI, No.11 "Principles Concerning Real Estate Investment Companies".

# 1. Main Framework of our Informing Policy

Our Public Information and Clarification Policy has been developed based on the principles explained in our Corporate Governance Principles Report and our company's rules of ethics. Our Informing Policy is based on principals of transparency and our shareholders and stakeholders are informed fairly, equally and correctly. All technical infrastructure necessary for the information to reach the public, shareholders, stakeholders and other interested parties is ready.

# 2. Scope of Information to be Presented to the Public

Information will be given on subjects and in the way determined by communiqué Series IV, No. 1 "Principles to be Observed by Corporations Amenable to the Capital Markets Law", communiqué Series VI, No.11 "Principles Concerning Real Estate Investment Companies", communiqué Series VIII, No.54 "Principles Concerning Informing the Public About Special Cases"

# 3. Ways to Inform the Public

The necessary Special Case Declaration is made if there are developments important enough to be made public during the year.

In addition to informing the Istanbul Stock Exchange and Capital Markets Board, the manner in which Special Case Declarations made within the scope of the Capital Markets Board communiqués mentioned above are made public is given below.



# a. Web Page:

- i. All information concerning our company is given in detail in our web page www.alarkoyatirim.com.tr
- **ii.** Information on our real estate portfolio is given in our portfolio table as well in the "General Information on our Portfolio" link with photographs attached.
- **iii.** The list showing the information included in our web page is given in Part II article 10 of the "Report on Compliance with Corporate Governance Principles".
- **iv.** The continuous information form can be found in the links section of our web page.
- v. Changes excluding information made public periodically is updated weekly.

## b.Annual Report

Our annual reports are prepared in Turkish and English and are offered to the inspection of investors at our company headquarters and web page 21 days prior to the General Assembly. If they so wish, the Report is sent to those who cannot come to headquarters electronically or by mail.

### c. Press Bulletins

Information offered to the public in the form of press bulletins are prepared by Investors Relations Department of the company and is distributed in accordance with the informing policy principles.

### d.Interviews and Press Conferences

- i. Following the Annual Ordinary General Assembly information regarding the year and expectations for the coming year are made public by the General Manager through the printed and visual media.
- ii. Declarations through interviews and press conferences are made by the Investors Relations Department. The interview must be in the form of a written text approved by us.
- iii. Media meetings are held when necessary to give information on projects started by the company, continuing projects, long and short term strategies and other similar issues.
- **iv.** The meeting agenda and summary in the form of a press bulletin is distributed before the meeting.
- **v.** All the press is treated equally on the issue of invitation to interviews or press conferences.

# e. Informing Investors and Brokerage House Analists

- i. In such requests, a meeting time is set and information is given at this meeting.
- **ii.** If a meeting is requested by a group, or if there is more than one meeting request, the meeting is set as a group.
- **iii.** Presentations to be made at the meetings are prepared by our company and also made available on the internet to everybody.



# f. Requests made by Telephone

- i. If information requested by telephone is available in our web page, the party/parties concerned are directed to the internet address.
- ii. If information requested is not avaible in our web page, information requests should be given by e-mail and are answered in the same way within one week. If the request is not made by e-mail, the answer is given in writing.

# 4. Staff Responsible of Executing the Informing Policy

The Shareholders' Service Governance is in charge of everything concerning enlightening the public and answering questions directed to the company. Questions asked to the company during the year verbally or in writing are answered by this department and the Board of Directors is informed accordingly.

The staff in charge of implementing the Company's informing policy are;

1. Harun Hanne Moreno: General Manager

Ahmet Yüksel Varol : Assistant General Manager
 Aysel Yürür : Shareholders' Service Manager

# 9. Announcement of Special Cases

During the year 2010, announcements in connection with 6 special cases were made. No additional explanation was requested.

# 10. Company's Web page and Its Content

The web page of Alarko Gayrimenkul Yatırım Ortaklığı A.Ş. is: www.alarkoyatirim.com.tr

"Report on Compliance with Corporate Governance Principles of the Capital Markets Board" which contains a number of links for the following headings may accessed from the "Investor Relations" link of the web page.

Information provided in Corporate Governance Principles, Part II, Article 1.11.5 as mentioned in Article 10 of this report is accessible via the following links as well.

# **LIST OF LINKS:**

1) Statement Of Compliance With Corporate Governance Principles

# **PART I - SHAREHOLDERS**

- 2) Shareholders Relations Department
- 3) Exercise of Right to Obtain Information by the Shareholders
- 4) Information About General Assembly
- 5) Voting and Minority Rights
- 6) Policy and Time of Profit Distribution
- 7) Transfer of Shares



# PART II - PUBLIC INFORMATION AND TRANSPARENCY

- 8) Company's Informing Policy
- 9) Announcement of Special Cases
- 10) Company's Web page and Its Contents
  - Trade register information
  - Recent partnership and management structure
  - Detailed information on preference stocks
  - Current text of Company's Articles of Association including date and issue number of Trade Register Gazettes where amendments thereto are published
  - Announcement of special cases
  - Annual Reports
  - Periodical financial statements and reports
  - Portfolio table
  - Registration statements and public offering circulars
  - Agendas of General Assembly Meetings
  - Lists of Attendance and Minutes of General Assembly Meetings
  - Specimen form for voting by proxy
  - Specimen forms for compulsory information prepared in collection of share certificates or proxy by way of invitation
  - Minutes of Board Meetings where important decisions are taken which may effect the value of Capital Market Tools
  - Frequently asked questions (demands for information, questions and denunciations to the Company and their answers)
  - Continuous Information Form
    - Portfolio Data
    - Ratios According to the Total Portfolio Value
    - Members of the Board of Directors and General Manager
    - Purpose / Strategy of Investment
    - Articles of Association
    - Explanations
    - Financial Statements
    - Explanation of Special Cases
    - Real Estate Appraisal (Inspection) Reports
- 11) Announcement of Real Person Plenary Shareholder(s)
- 12) Publication of Insiders

# **PART III - OWNERS OF INTEREST**

- 13) Informing the Stakeholders
- 14) Participation of Stakeholders in Management
- 15) Human Resources Policy
- 16) Information About Relations with Customers and Suppliers
- 17) Social Accountability



# PART IV - BOARD OF DIRECTORS

- **18)** Structure, Composition of Board of Directors and Independent Members of Board of Directors
- 19) Qualifications of members of the Board of Directors
- 20) Mission, Vision and Strategic Objectives of the Company
- 21) Risk Management and Internal Audit Mechanism
- 22) Powers and Responsibilities of Board Members and Managers
- 23) Operational Principles of Board of Directors
- 24) Restraint on Doing Business and Competition with the Company
- 25) Rules of Ethics
- 26) Number, Composition and Independence of Board of Director's sub-committees
- 27) Financial Rights Granted to Board of Directors

# 11. Announcement of Real Person Plenary Shareholder(s)

Real person plenary shareholders of the Company are announced by the Company upon request.

# 12. Announcement of Insiders

List of insiders has been announced to public firstly in the annual report of 2004, and the names of insiders are as follows at the end of year 2010.

- Ayhan Yavrucu
- Mustafa Filiz
- Ümit Nuri Yıldız
- Mehmet Ahkemoğlu
- Ahmet Önder Kazazoğlu
- Mehmet Alper Kaptanoğlu
- Hilmi Önder Şahin
- Harun Hanne Moreno
- Sarper Volkan Özten
- İzzet Cemal Kişmir
- Aykut Baycan
- Erol Uçmazbaş
- Ömer Çelik
- Ahmet Yüksel Varol
- Aysel Yürür
- Fatma Acar

# **PART III - OWNERS OF INTEREST**

# 13. Informing Owners of Interest

Owners of interest of the Company are regularly informed on matters of interest to them.

Employees of the Company are informed through annual meetings regularly held. In addition, developments within the Company are announced on a continuous basis through our web page, e-bulletins, technical publications and books.



# 14. Participation of Owners of Interest in Management

No particular model has been developed regarding participation of stakeholders in the Company's management.

Rights of stakeholders are protected by virtue of applicable legislation.

# 15. Human Resources Policy

Human resources policy of the company is defined in the manual "Our Policy" issued annually and announced to the employees in annual meetings.

Recruitment criteria, which should be strictly complied with by the staff in charge of recruitment, are defined in writing.

The physiological, psychological and intellectual characteristics required by each job are taken into consideration in the recruitment process. These characteristics are measured and evaluated by a written test. Following the initial evaluation by the human resources department, the candidate is interviewed by the manager of the particular unit to employ him/her.

All employees are treated fairly and equally in terms of training and promotion opportunities, training plans and policies aiming at improving the knowledge, skills and experience of the employees are developed. The employees receive training regularly during the year.

Job descriptions are developed for every position. Performance and reward criteria are determined on a yearly basis and are then implemented upon agreement with the employees.

The performance and evaluation system used in measuring and evaluating individual performance is taken into account at wage and career planning.

On the other hand, a certain number of personnel are granted "Golden Badge" as a reward of their outstanding performance. And employees winning the "Invention Prize" competition are also awarded. Thus, the creative personnel are motivated.

A safe working environment is provided to the personnel and it is improved continuously.

# 16. Information on Relations with Customers and Suppliers

Our company works as customer focused and measures and evaluates the level of customer satisfaction on a regular basis. Questions asked to our post-sales services department are answered within 48 hours at most.

# 17. Social Accountability

Social contributions are made through the GYO (Real Estate Investment) Association and the Education Foundation founded by the Group of Companies being the major shareholder.

There is no litigation or warning filed against our Company either during the current year or in the past for damages on the environment.



# **PART IV - BOARD OF DIRECTORS**

# 18. Structure, Composition and Independent Members of Board of Directors Board of Directors

Mustafa Filiz Chairman Ahmet Önder Kazazoğlu Vice Chairman

Mehmet Alper Kaptanoğlu Director Mehmet Ahkemoğlu Director Hilmi Önder Şahin Director

Sarper Volkan Özten Director (independent) İzzet Cemal Kişmir Director (independent)

# General Manager

Harun Hanne Moreno

There are 2 independent members at the Board of Directors.

Board members are in no way restricted in assuming positions in other organizations or entities other than the company.

# 19. Qualifications of Board Members

Minimum qualifications required in election of Board members comply with the Corporate Governance Principles of Capital Markets Board. Articles of Association of the Company contains no such principles as due care is taken in the election of Board members in accordance with the said principles.

# 20. Mission, Vision and Strategic Objectives of the Company

Our trust is the first real estate investment trust established in Turkey and publicly held by 49 % with the objective of experience and knowledge of the Alarko Group of Companies in the land development sector more efficiently.

The main purpose of our land development projects dating back 37 years is to provide people construction that;

- Have perfectly designed infrastructures,
- Meet all requirements of contemporary life-style,
- Integrate and preserve all particulars of the natural environment,
- Maintain the character of being a profitable investment.

At the same time, our publicly held Investment Trust offers the opportunity of investing in securities which are of similar risk character but more liquid instruments instead of investing directly in such residences.



# 21. Risk Management and Internal Audit Mechanism

A risk governance and internal Audit mechanism is set by the Board of Directors. Managerial risks are reviewed periodically by the Auditing Committee constituted by the Board members. The Committee has decided to establish, audit and update an internal control mechanism and this duty is assigned to an Auditing Group. The Auditing Group inspects the internal control mechanism regularly through the approved annual audit plans and communicates its opinions and findings to top management.

Furthermore, the established Auditing Committee reviews related matters and advises the Board of Directors accordingly. The Committee and the Board determine the measures to be taken and instruct the company's managers through the General Manager.

# 22. Powers and Responsibilities of Board Members and Managers

Powers and responsibilities of Board members and managers are set forth in the company's articles of association.

# 23. Operational Principles of Board of Directors

The Board has convened 11 times within the year. The agenda of the Board meetings is determined by the President. Personal attendance at the meetings is ensured.

Board decisions are taken unanimously. No weighed voting right is granted to the Board members.

# 24. No Business or Competition with the Company

Board members are banned to do business or compete with the company within the year.

# 25. Rules of Ethics

Rules of ethics approved by the Company's Board of Directors, agreed by all Alarko Gayrimenkul Yatırım Ortaklığı A.Ş. personnel and managers and defined in the Alarko Group of Companies Philosophy are summarized here below.

These rules are integrated to the policies, objectives, procedures and principles of Alarko.

- Act honestly in all business activities towards the government, clients, shareholders, personnel, partners and sub- and By- industries,
- Protect the environment and maintain the inter-company social balance,
- Orient the customers without forcing and give priority to their needs,
- Maintain high-quality; try to supply the best at the lowest price even when the customers are satisfied and contented with what is given already,
- Achieve the profits deserved by the shareholders under the current conditions,
- Give priority to teamwork as a corporation performing systematically on the basis of pre-defined procedures; share profit, loss and success and failure.



Our policies are shaped by this philosophy. And this philosophy is affixed at easily visible points in various units of our Company. In addition, all employees are informed through annual Policy Meetings and "Our Policy" book published. Our existing and newly recruited personnel are trained on this philosophy and related rules regularly.

Our philosophy including the rules of ethics is accessible via the intranet and our web page www.alarkoyatirim.com.tr

All Alarko Gayrimenkul Yatırım Ortaklığı. A.Ş. personnel are obliged to act in compliance with these rules.

Rules of ethics are followed-up by the superiors of all employees in the hierarchical order.

The management must be immediately notified of any act or behavior contrary to the rules of ethics.

Any infraction of rules noticed, notified or suspected by the Board of Auditors, General Manager or other managers are reviewed by the Board of Directors or instructed to be reviewed by the Board of Auditors to ensure compliance therewith.

Disciplinary sanctions are applied to doers of actually proven infractions by the General Manager authorized by the Board of Directors.

**26.** Number, Composition and Independence of Board of Directors' Sub-Committees
The Auditing Committee is established within the legal term and performs the duties
set forth in the communiqué of Capital Markets Board. This committee is constituted
by Mustafa Filiz and Ahmet Önder Kazazoğlu.

# 27. Financial Rights Granted to the Board of Directors

No right or interests are granted to the Board members including remuneration as per the decision of general assembly.

No money is lent to the Company's Board Members or Managers including credit utilization or suretyship.



# INDEPENDENT AUDITORS' REPORT

# To the Board of Directors and Shareholders Alarko Gayrimenkul Yatırım Ortaklığı A.Ş.

We have audited the accompanying financial statements of Alarko Gayrimenkul Yatırım Ortaklığı A.Ş. (the Company) which comprise the statement of financial position as at 31 December 2010, and the statements of comprehensive income, changes in equity, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes. The financial statements of the Company for the accounting period 1 January – 31 December 2009 were audited by another auditor whose report dated 4 March 2010 expressed an unqualified opinion.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the Turkish Accounting / Financial Reporting Standards (TAS / TFRS) which are issued by the Turkish Accounting Standards Board (TASB) and which are similar to the International Accounting / Financial Reporting Standards (IAS / IFRS). This responsibility includes: designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the independent auditing standards issued by the Capital Markets Board. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

Our independent audit involves the application of independent auditing techniques to obtain audit evidence about the amounts and disclosures in the financial statements. The selection of the independent auditing techniques including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error, is made by our professional judgment. In making those risk assessments; the internal control system of the entity is taken into consideration. However, this is not for the purpose of expressing an opinion on the effectiveness of the entity's internal control but for displaying the relationship between the financial statements and the internal control system prepared by the entity in order to design audit procedures that are appropriate in the circumstances. Our audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the accompanying financial statements give a true and fair view of the financial position of Alarko Gayrimenkul Yatırım Ortaklığı A.Ş. as of 31 December 2010, and of its financial performance and its cash flows for the year then ended in accordance with the TAS/TFRS issued by the TASB.

İstanbul, March 2, 2011

DENET BAĞIMSIZ DENETİM YEMİNLİ MALİ MÜŞAVİRLİK A.Ş. (Member, BDO International Network)

Bağımsız Denetim Yeminli Mali Müşavirlik A.Ş.

Ömür Günel Partner in charge

# FINANCIAL STATEMENTS AUDITED BY INDEPENDENT AUDITORS



# ALARKO GAYRİMENKUL YATIRIM ORTAKLIĞI A.Ş. AUDITED STATEMENTS OF FINANCIAL POSITION AS OF 31 DECEMBER 2010 AND 2009 (TL)

ASSETS	Note Reference	Current Period December 31, 2010	Previous Period December 31, 2009
CURRENT ASSETS		91.867.310	162.305.851
Cash and Cash Equivalents	2,3	39.813.703	27.746.974
Financial Assets	2,4	_	84.722.788
Trade Receivables			
Trade Receivables	2,5	162.929	273.151
Trade Receivables From Related Parties	2,5	6.598.327	7.315.515
Inventories	2,7	44.571.872	41.571.839
Other Current Assets	2,13	720.479	675.584
NON-CURRENT ASSETS		124.005.459	38.246.533
	-		
Other Receivables	2,6	14.127	19.664
Financial Assets	2,4	88.632.600 35.349.140	2.410.254
Investment Properties (net) Tangible Assets (net)	2,8	5.905	35.790.093 11.047
Intangible Assets (net)	2,9 2,10	3.687	4.975
Other Non-Current Assets	2,10	3.007	10.500
Other Non-Ourient Assets	2,10	_	10.500
TOTAL ASSETS	+	215.872.769	200.552.384
TOTAL ASSETS		215.872.769	200.552.384

The accompanying notes form an integral part of these financial statements.



LIABILITIES	Note Reference	Current Period December 31, 2010	Previous Period December 31, 2009
SHORT-TERM LIABILITIES		16.929.186	7.612.324
Trade Payables			
Trade Payables	2,5	591.466	128.122
Trade Payables to Related Parties	2,5	1.173.125	1.542.959
Other Liabilities	2,6	14.435	6.054
Debt Provisions	2,11	771.714	748.014
Other Short Term Liabilities	13	14.378.446	5.187.175
LONG-TERM LIABILITIES		521.713	349.900
Other Payables	2,6	381.833	186.420
Provision For Termination Indemnity	2,12	107.652	137.576
Other Long Term Liabilities	13	32.228	25.904
EQUITY		198.421.870	192.590.160
Paid-in Capital	1,14	10.650.794	10.650.794
Capital Adjustment Differences	14	54.712.578	54.712.578
Value Increase Funds Restricted Profit Reserves	14	988.966 1.460.770	1.147.102 1.218.802
Retained Earnings / (Accumulated Losses)	14	124.618.916	116.473.571
Net Profit / (Loss) for the Period	14 22	5.989.846	8.387.313
TOTAL LIABILITIES AND EQUITY		215.872.769	200.552.384



# ALARKO GAYRİMENKUL YATIRIM ORTAKLIĞI A.Ş. AUDITED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED 31 DECEMBER 2010 AND 2009 (TL)

	Note Reference	Current Period January 01, 2010 December 31, 2010	Previous Period January 01, 2009 December 31, 2009
CONTINUING OPERATIONS Sales Income Cost of Sales (-)	15 15	8.180.695 (2.563.234)	27.151.616 (20.433.944)
GROSS PROFIT / (LOSS)  General Administration Expenses (-) Other Operating Income Other Operating Expenses (-)	16,17 18 18	<b>5.617.461</b> (2.264.109) 1.162.133 (2.449.168)	<b>6.717.672</b> (1.774.540) 1.079.770 (2.421.186)
OPERATING PROFIT / (LOSS) Financial Income Financial Expenses (-)	19 20	<b>2.066.317</b> 10.279.559 (6.356.030)	<b>3.601.716</b> 17.168.885 (12.383.288)
PROFIT / (LOSS) BEFORE TAX ON CONTINUING OPERATIONS Tax Income / (Expense) for the Period Deferred Tax Income / (Expense) Tax Income / (Expense) on Continuing Operations	2,21 2,21	5.989.846 — — — —	8.387.313 — — — —
PROFIT / (LOSS) FOR THE PERIOD ON CONTINUING OPERATIONS		5.989.846	8.387.313
OTHER COMPREHENSIVE INCOME / (LOSS) Changes in Value Increase Fund of Financial Assets	14	(158.136)	1.418.420
TOTAL COMPREHENSIVE INCOME / (LOSS)  EARNINGS / (LOSS) PER SHARE		5.831.710	9.805.733
FROM CONTINUING OPERATIONS	2,21	0,562	0,787

The accompanying notes form an integral part of these financial statements.



# ALARKO GAYRİMENKUL YATIRIM ORTAKLIĞI A.Ş. AUDITED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED 31 DECEMBER 2010 AND 2009 (TL)

	Notes	Paid-in Capital	Capital Adjustment Differences	Restricted Profit Reserves	Financial Assets Value Increase Fund	Retained Earnings / (Accumulated Losses)	Net Profit / (Loss) for the Period	Total
Balances as at 1 January, 2009 Transfer to Retained Earnids /		5.490.100	54.712.578	864.630	(271.318)	96.179.066	25.809.371	182.784.427
(Accumulated Losses)	4	I	I	I	I	20.294.505	(20.294.505)	I
Other Comprehensive Income	4	I	I	I	1.418.420	I	l	1.418.420
Transfer to Restricted Profit Reserves	4	I	l	354.172	l	l	(354.172)	l
Dividends to be Added to the Share Capital	4	5.160.694	I	I	l	1	(5.160.694)	l
Net Profit For the Period	21	I	I	I	I	I	8.387.313	8.387.313
Balance as at 31 December 2009		10.650.794	54.712.578	1.218.802	1.147.102	116.473.571	8.387.313	192.590.160
Transfer to Retained Earnigs /								
(Accumulated Losses)	4	I	l	I	l	8.145.345	(8.145.345)	l
Other Comprehensive Income	4	l	I	I	(158.136)	1	l	(158.136)
Transfer to Restricted Profit Reserves	4	l	l	241.968	l	1	(241.968)	l
Net Profit For the Period	21	I	I	I	1	l	5.989.846	5.989.846
Balance as at 31 December 2010		10.650.794	54.712.578	1.460.770	988.966	124.618.916	5.989.846	198.421.870

The accompanying notes form an integral part of these financial statements.



# ALARKO GAYRİMENKUL YATIRIM ORTAKLIĞI A.Ş. AUDITED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED 31 DECEMBER 2010 AND 2009 (TL)

	Note Reference	Current Period January 01, 2010 December 31, 2010	Previous Period January 01, 2009 December 31, 2009
A. CASH FLOWS FROM PRINCIPAL ACTIVITIES			
Net Profit Before Tax (+)		5.989.846	8.387.313
Adjustments :			
Termination Indemnity, net Provision for Doubtful Receivables, net Depreciation and amortisation (+) Rediscount Interest Expense (+) Rediscount Interest Income (-) Dept provisions	12 5 8, 9, 10, 17 20 19 11	(29.924) 129.512 1.654.022 699 (688) 23.700	23.413 83.991 1.603.067 659 (976) 81.121
Operating Profit Before Working Capital Changes (+)		7.767.167	10.178.588
Increase (-) / Decrease (+) in Trade Operations and Other Receivables Decrease (+) in Inventories Increase (-) / Decrease (+) in Other Current and	5, 6, 23 (a) 7	703.395 (3.000.033)	(1.152.715) 16.560.730
Non - Current Assets Incerase (+) / Decrease (-) in Trade Payables	13	(34.395)	(358.719)
and Other Debts  Decrease (-) in Other Liabilities	5 6,13	297.333 9.197.595	(362.020) (16.232.159)
Net Cash Provided from Principal Activities		14.931.062	8.633.705
B. CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisition of Tangible and Intangible Assets, net (-) Acquisition of Investment Properties (-) Increase in Financial Assets (-)	9,10 8 4	(420) (1.206.219) (1.657.694)	(2.419) (1.610.574) (1.067.886)
Net Cash (Used in) / Provided from Investing Activities		2.864.333	2.680.879
C. CASH FLOWS FROM FINANCING ACTIVITIES			
Net Cash Provided from Financing Activities		_	_
Increase in Cash and Cash Equivalents		12.066.729	5.952.826
Cash and Cash Equivalents at the Beginning of the Period	2,3	27.746.974	21.794.148
Cash and Cash Equivalents at the end of the Period	2,3	39.813.703	27.746.974

The accompanying notes form an integral part of these financial statements.



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED 31 DECEMBER 2010 AND 2009

### 1- ORGANIZATION AND PRINCIPAL ACTIVITIES

The name of Aletim Alarko Elektrik Tesisat ve İnşaat Malzemeleri Anonim Şirketi founded on 6 June 1978 whose main activity was to undertake the production and trading of all types of electrical, electronic, construction, and sanitary installation materials was changed into Alarko Gayrimenkul Yatırım Ortaklığı Anonim Şirketi (the Company) through the publishment of Turkish Trade Register Gazette dated 6 August 1996 nr 4096. On 31 October 1996, the Company applied to the Capital Markets Board for the registration of share certificates to be issued due to share capital increase and has been registered by the Board through the certificate dated 13 December 1996 Nr GYO 1/1552 in line with the Capital Markets Law.

The Company operates as a real estate partnership in accordance with the statements and regulations of the Capital Markets Board. In this context, the Company invests in real estates, real estate projects, and capital market instruments. Accordingly, the Company applies the regulations and legislation of the Capital Markets Board for principal activities, investment portfolio policies and restrictions of management.

As of 31 December 2010 and 2009, the shareholding structure of the Company is as follows:

	31 De	ecember 2010	31 December 2009	
Shareholder	Shareholding (%)	Book Value (TL)	Shareholding (%)	Book Value (TL)
Alarko Holding A.Ş. Alsim Alarko Sanayi	15,94	1.697.899	15,94	1.697.899
Tesisleri ve Tic. A.Ş.	34,78	3.704.641	34,78	3.704.641
Public Offering	49,00	5.218.889	49,00	5.218.889
Other (*)	0,28	29.365	0,28	29.365
Total	100,00	10.650.794	100,00	10.650.794

<sup>\*</sup> Represents total of shareholdings less than 10%.

As of 31 December 2010 and 2009, the difference arising from restatement of the nominal value of the share capital amounts to TL 54.712.578 (Note 14 (b)).

The address of the Company's Head Office is as follows: Muallim Naci Caddesi, No:69 P.K. 34347 Ortaköy – Beşiktaş / İstanbul

The majority shares of the Company belong to Alsim Alarko Sanayi Tesisleri ve Ticaret A.Ş. and 49% of the Company shares is traded at the Istanbul Stock Exchange since 1996.

As of 31 December 2010 and 2009, the average number of personnel for the year is 7 and 9, respectively.



### 2- PRESENTATION OF FINANCIAL STATEMENTS

# i) Basis of Presentation:

The Company maintains its books of account and prepares its statutory financial statements in accordance with the prevailing commercial and financial legislation. The accompanying financial statements are prepared in accordance with the Capital Markets Board (CMB) Communiqué Nr. XI/29 "Communiqué Related to the Financial Reporting Principles at the Capital Markets". This Communiqué has come into force starting with the first interim financial statements subsequent to 1 January 2008 and bears in its Article 5 the provision stating that the enterprises subject to CMB apply the International Accounting / Financial Reporting Standards as accepted by the European Union (EU) which is compliant with the Turkish Accounting / Financial Reporting Standards (TAS/TFRS), issued by the Turkish Accounting Standards Board (TASB). Furthermore, in the provisional Article 2 of the same Communiqué it is stated that the IAS/IFRS are to be applied until the differences between the IAS/IFRS accepted by the European Union and those issued by the International Accounting Standards Board (IASB) are published by the TASB and as a consequence of this, it is promulgated that TAS/TFRS which are in full compliance with IFRS will be the basis of all financial statements.

However, the Turkish Accounting Standards Board ("TASB") has not issued to date the differences between the IAS/IFRS that are accepted by the EU and the actual IAS/IFRS issued by the International Accounting Standards Board ("IASB"); and therefore the accompanying financial statements are prepared in accordance with the IAS/IFRS which are in full compliance with the TAS/TFRS issued by the TASB. As required by the TFRS, comparative financial statements are prepared on the same basis. As stated below, certain adjustments and classifications have been made during the preparation of the accompanying financial statements in order to comply with the TAS/TFRS.

The accompanying financial statements and notes are presented in accordance with the mandatory formats and principles announced by CMB in its Weekly Bulletin dated 14-18 April 2008 Nr. 2008/16. In order to comply with the amendments to TAS 1 which are valid for the financial periods starting at or subsequent to 1 January 2009, the balance sheet has been presented under the name of "the Statement of Financial Position" and the profit/loss sections have been presented in a single statement of comprehensive income.

The functional currency used by the Company is Turkish Lira (TL) and the accompanying financial statements and related notes are presented in TL.

The Company's financial statements prepared as of 31 December 2010 in accordance with the Communiqué Nr. XI/29 have been approved by the Company Management on 02 March 2011 to be submitted to the Board of Directors.

The Board of Directors of the Company and the CMB retain the power to amend the interim financials whereas the annual financial statements can be amended by the General Assembly and the CMB.



# ii) Adjustment of Financial Statements During Hyper-Inflationary Periods :

TAS 29 deals with the effects of inflation on financial statements and requires that financial statements prepared in the currency of a high inflation economy be stated in terms of the measuring unit current at the reporting date and that corresponding figures for previous periods be restated in the same terms. As per the resolution of the CMB dated 17 March 2005 Nr 11/367 the application of inflation adjustment of the financial statements has ended in 2005, hence the financial statements are restated at the purchasing value of the Turkish Lira as at 31 December 2004. The additions to non-monetary items subsequent to 1 January 2005 are stated at their nominal values.

# iii) Adjustments:

The accompanying financial statements are prepared in accordance with the Turkish Accounting/Financial Reporting Standards (TAS/TFRS) with the below mentioned adjustments which are not stated in the statutory records:

- Provision for doubtful receivables
- Inventory provision
- Calculation of rediscount on customers
- Depreciation adjustment in relation to the useful lives of tangible assets
- Termination indemnity adjustment as per TAS 19
- Valuation of financial assets quoted at the stock exchange by market value

# iv) Comparative Information and Adjustment of Prior Period Financial Statements:

The statements of financial position as of 31 December 2010 and 2009 and the related notes as well as the statements of comprehensive income, the statements of changes in equity, and cash flows, and the notes to these financial statements for the years then ended are presented comparatively. In order to comply with the presentation of the current period financial statements, the comparative information is reclassified when deemed necessary.

# v) Offsetting:

Offsetting financial assets and liabilities can only be made under the conditions where the offsetting transaction is legally allowed and the company has an intention in this respect or where the acquisition of assets and fulfillment of liabilities are realized simultaneously.

# vi) Changes and Errors in Accounting Policies and Accounting Estimates :

The Company has applied its accounting policies consistent with the prior year. Significant changes in the accounting policies and significant accounting errors are applied retroactively and the prior period financials are re-adjusted. In the event that the changes in the accounting estimates are related to one period only, they are applied only to the period in which the change has been made; however, if they are related to the future periods, they are applied both to the period in which the change has been made and the future periods.



# vii) The New and Revised Turkish Accounting / Financial Reporting Standards:

During the current period, TASB has issued the new and revised standards with effect from 1 January 2010, and the Company has applied those that relate to its own field of activity.

Standards valid after 31 December 2010 as well as the amendments and comments brought to the prior standards are as follows:

- TAS 24 (Amendment) "Related Party Disclosures"
- TFRS 1 "First-time Adoption of the International Financial Reporting Standards"
- TFRS 9 "Classification and Measurement of Financial Assets"
- TFRS Comment 14 (Amendment) "Prepayment of a Minimum Funding Requirement"

# viii) Summary of Significant Accounting Policies and Valuation Methods:

# (a) Financial Instruments:

Financial instruments consist of the financial assets and liabilities stated below.

# i. Cash and Cash Equivalents

Cash and cash equivalents consist of cash, banks, deposits in other financial institutions, other money market placements, and short term repurchase 3 months or less.

Bank accounts consist of demand and time deposit accounts and the related interest accrued. Turkish Lira deposit accounts are stated at face values and foreign currency accounts are translated into Turkish Lira at the foreign currency buying rate issued by the Central Bank as at the reporting date.

Cash and cash equivalents are stated at their acquisition costs plus accrued interests.

# Fair Value

As the foreign currency cash and cash equivalents are translated into Turkish Lira at the foreign exchange rates valid at the reporting date, it is assumed that the fair values of these assets approximate to their book values.

As the deposit accounts, cash, investment funds participation documents, and cheques received are converted into cash in very short terms, and as there is no risk of value decrease, their book values are deemed to approximate to their fair values.

# ii. Financial Assets Held to Maturity

Held-to-maturity investments are financial assets with fixed or determinable payments and fixed maturity that an enterprise has the positive intent and ability to hold to maturity. Held-to-maturity investments are recognized at the acquisition cost amortised according to the effective interest method less impairment value and the related income is calculated using the effective interest method.



# iii. Financial Assets Available for Sale

Financial assets available for sale are financial assets not classified either as held to maturity or held for trading.

Any gains or losses arising from changes in the fair value of financial assets available for sale, except those related to impairment and foreign exchange differences accounted for in the income statement, are recognized directly in the owner's equity until the said financial assets are derecognised. During the process of derecognition, the earnings and losses previously recognized under equity are transferred to the statement of income.

# iv. Trade Receivables

Trade receivables are financial assets created by the Company through selling goods and services directly to the customers. Trade receivables are subject to rediscount. Provisions for doubtful trade receivables are made by the Company management taking into consideration the amount of the overdue receivables, guarantees received, past experiences and current economic outlook.

#### Fair Value

Discounted trade receivables for which provisions for doubtful receivables are accrued are assumed to approximate to the fair values of these assets.

# v. Trade Payables

Trade payables are financial assets created by the Company through buying goods and services directly to the suppliers. Trade payables are stated at their discounted values.

# **Fair Value**

Discounted cost values of trade payables are assumed to approximate to the fair values of these assets.

# vi. Impairment of Financial Assets

The Company assesses at each balance sheet date whether there is any objective evidence that a financial asset or group of financial assets is impaired. In the event that there is such objective evidence, the Company determines the related impairment.

A financial asset or portfolio of financial assets is impaired and an impairment loss incurred if there is objective evidence that an event or events since initial recognition of the asset have adversely affected the amount or timing of future cash flows from the asset.



# (b) Related Parties:

A party is related to an entity if the party is a legal body or a real person which directly or indirectly controls, is controlled by, or is under common control with the entity, has an interest in the entity that gives it significant influence over the entity, and if the party is a subsidiary, an affiliate or a joint venture in which the entity is a venturer. Furthermore, members of the key management personnel of the entity, close members of the family of any individual referred to above, and parties representing post-employment benefit plan for the benefit of employees of the entity are also defined as related parties.

Within the scope of this report, the Company shareholders, Alarko Holding A.Ş. and Alarko Holding Group Companies, their executive staff, and other companies under control of these companies are defined as related parties.

# (c) Inventories:

Inventories are valued at their restated acquisition cost; however, the expertise values creating basis for the fair values of unsold inventories and the contract totals of inventories of which sales contracts are signed during the current period are compared with the restated acquisition costs, and if the expertise value and the contract total are lower than the restated acquisition cost, provision is made for impairment within the frame of conditions stated in the "Impairment of Assets" section. Impairment loss is determined for all inventories separately.

# (d) Investment Properties:

Investment properties are properties held to earn rentals or for capital appreciation or both, recognized at the restated acquistion cost less accumulated depreciation and impairment losses, if any.

The expertise values creating basis for the fair values of investment properties are compared with the restated acquisition costs, and if the expertise value is lower than the restated acquisition cost, provision is made for impairment within the frame of conditions stated in the "Impairment of Assets" section. Impairment loss is determined for all investment properties separately.

Deprecaition is calculated on pro rata basis as per the straight line method taking into consideration the useful lives of the investment properties. The depreciation rates determined and applied for investment properties are stated below:

Buildings 2 - 5% Rights 3,125%

The rights represent the superficies owned by the Company at the Hillside Beach Club.



# (e) Tangible Assets:

Tangible assets are stated at cost less their accumulated depreciation and impairment loss, if any. Tangible assets have been restated using the measuring unit current at 31 December 2004 from the dates of acquisition. Additions made subsequent to 1 January 2005 are stated at their nominal values. Tangible assets are depreciated over their inflation-adjusted values by straight-line method and the nominal values of additions subsequent to 1 January 2005 as per their useful lives stated below:

Buildings	10%
Land improvements	12,5%
Machinery, plant, and equipment	25%
Furnitures and fixtures	10 - 33,33%
Other tangible assets	25%

Repair and maintenance expenses are expensed when realized. In case the repair and maintenance expenses provide an increase or an observable development in tangible assets, they are capitalized.

In case the book value of a tangible asset is higher than the recoverable value, the book value is decreased to the recovarable amount.

The profit or loss arising from the sale of a tangible asset is determined by comparing the restated amount of the assets sold and the amount collected and reflected to the income or loss for the current period.

# (f) Intangible Assets:

Intangible assets are stated at cost less their accumulated amortisation and impairment loss, if any. The acquisition values of intangible assets are considered in the restatement of intangible assets as at 31 December 2004. Additions made subsequent to 1 January 2005 are stated at their nominal values. Intangible assets are amortized over their inflation-adjusted values and the nominal values of additions subsequent to 1 January 2005 over the rates stated below:

Leasehold improvements 25% Rights 6,66% - 33,33%

# (g) Assets and Liabilities in Foreign Currency:

Foreign currency assets and liabilities recognized in the statement of financial position are translated into Turkish Lira at the foreign exchange rates announced by the Turkish Central Bank at the reporting dates. Transactions in foreign currencies during the period are translated into Turkish Lira at the actual rates applicable on the transaction date. Exchange gains and losses resulting from such translations are included in the statements of comprehensive income.



# (h) Impairment of Assets:

In case the book value of an asset exceeds its recoverable value, a provision for impairment loss is made so as to bring the book value of the asset down to the level of its fair value and the provision is recorded in the statement of comprehensive income as expense.

On the other hand, the recoverable value of cash generating assets is the higher of the value computed by subtracting the sales value of the asset from its fair value compared to the value in use of the asset. The value in use of the said assets is the present value of the cash flows expected to be obtained from the assets. For the calculation of the value in use, the future cash flow estimates are discounted to their present value by using the time value of money and the discount rate before tax which reflects risks attributable to the asset.

# (i) Deferred Taxes:

Deferred taxes are calculated on the temporary differences that arise between the deductible tax base and the book values of assets and liabilities, by using the liability method. The main temporary differences arise from the income and expense items recognised in different periods with respect to the TAS/TFRS and the tax legislation. While deferred tax liabilities are calculated for all taxable temporary differences, deferred tax assets consisting of deductible temporary differences are calculated with the assumption that the Company will have taxable income during the future periods.

An enterprise should offset current tax assets and current tax liabilities if the enterprise has a legally enforceable right to set off the recognised amounts, provided that the tax assets and tax liabilities are subject to the tax legislation of the same jurisdiction.

# (i) Income Taxes:

Under the Turkish Tax Code, a company that has its head office or place of business in Turkey is subject to a corporate tax.

Under the Turkish taxation system, tax losses can be carried forward to be offset against future taxable income for up to five years. Tax losses cannot be carried back to offset profits from previous periods.

Corporate earnings are subject to corporation tax at a rate of 20%. Whether exempted or not, dividends paid in cash to real persons with full liability and real persons and entities with limited liability (non-residents) are subject to income tax withholding at a rate of 15%. However, income tax withholding is not applicable to the dividends arising from 1998 and prior years' profits and from the exempt profits relating to the years 1999, 2000, 2001 and 2002 as well as income and profits corresponding to the above mentioned investment allowance taxed at the rate of 19,8%. Addition of current year and prior year profits (retained earnings) to share capital has not been regarded as distribution of profits and therefore no withholding tax is applicable to these earnings. On the other hand, no withholding tax is applicable to entities with full liability in profit distributions.



Further, provisional corporation tax is paid at a rate of 20% on the profits declared for interim periods to be deducted from the corporation tax.

With respect to the article 298 (bis) of the Tax Law amended by Law 5024, the financial statements of the tax payers whose earnings are determined on balance sheet basis are not subject to inflation adjustment because the inflation adjustment application which started in 2004 has ended as the increase in the Producers Price Index for the last 36 months and the last 12 months are below 100% and 10%, respectively at March 2005. In the 2010 and 2009 accounting periods, the criteria of 100% and 10% have not been realized simultaneously in the Producers Price Index and for that reason no inflation adjustment has been applied.

The earnings of companies that are granted the Real Estate Investment Trust (REIT) status is exempt from Corporate Tax and provisional corporate tax as per the article 5, section 1, paragraph d/4 of the Corporate Tax Law nr 5520. On the other hand, as per the article 15, paragraph 3 of the Corporate Tax Law, the percentage of the income tax withholding required to be made over the earnings of these partnerships that are subject to exemption is currently zero in accordance with the Ministerial Council Decision nr 2009/14594 (nr 2003/6577 for 2008). For that reason, no tax calculation has been made in relation to the 31 December 2010 and 2009 accounting periods (Note 21).

#### (k) Provision for Termination Indemnity:

Under Turkish Labour Law Article 25/II, the Company is required to pay termination indemnities to each employee who completes one year of service and whose employment is terminated upon causes that qualify the employee to receive termination indemnity, is called up for military service, leaves within one year after marriage (women only), and to those employees who retire or die. The amount payable consists of one month's salary for each year of service. This entitlement is limited to TL 2.517,01 in respect of each year of service as of 31 December 2010 (31 December 2009 - TL 2.365,16).

The Company has determined the termination indemnity liability stated in the accompanying financial statements as per the recognition and valuation principles stated in "Employee Benefits" TAS 19. As the characteristics of the termination indemnity liabilities are similar to the "Post Employment Benefit Plans" stated in this standard, these liabilities are calculated and stated in the financial statements on the basis of below mentioned "Proposed Unit Loan Method" and other various assumptions.

- The dates that the employees will gain their pension rights are determined with respect to the current social security laws with consideration to their past employment durations.
- In calculating the current value of future liabilities that may arise due to the retirement or contract termination of an employee, it is assumed that the current salaries and wages or, if higher than the value of the termination indemnity upper limit determined by the Labour Law for 31 December 2010, the termination indemnity upper limit, to remain constant for restatement purposes and this value is reduced by the actual discount rate of 4,66 % (31 December 2009 5,92%) calculated based upon the assumption that the



expected annual inflation rate will be 5,1% (31 December 2009 - 4,8%) and the expected discount rate will be 10% (31 December 2009 - 11%) which represents the proposed average interest rate per annum of the government bonds, in order to determine the current net value of the termination indemnity liability at the balance sheet date.

#### (I) Revenues and Expenses:

The accrual basis of accounting is applied for the recognition of revenues and expenses. The accrual concept requires that revenue, income and profits should be matched with costs, expenses and losses belonging to the same period.

Sales are mainly constituted of sales revenue generated from real estate sold and the rents from property held for investment purposes. Sales are accounted for by the accrual principle, calculated over fair value of the prospect or realized income upon services provided, reliable determination of the income amount, and possible economical benefits to be acquired by the Company over the transaction. Sales revenue obtained from real estate sales are recognized at the date of delivery and the rent income is accounted for by the accrual principle. If there is a significant amount of financial cost involved with the sales, the fair value of the sale is determined by discounting the receivables. The interest rate used in determining the current value of receivables is the rate which discounts the nominal value of the sales total to the cash price of the service. The difference between the nominal value of the sales consideration and the fair value calculated accordingly is accounted for as interest income in the related periods.

If the balances recorded as income become doubtful balances, the provision for these accounts are not deducted from income accounts, these are accounted for as expense in financial statements.

Net sales are constituted of the invoiced sales balances after discounts and returns are deducted.

Cost of sales is mainly made up of cost of real estate sold, the depreciation and relevant expenses of the rent generating real estates held for investment.

#### (m) Earnings / (Loss) per Share:

Earnings / (loss) per share is calculated by dividing the net profit or loss for the period attributable to ordinary shareholders by the weighted average number of ordinary shares outstanding during the period.

Companies in Turkey can increase their share capital through distributing shares (bonus shares) from retained earnings and differences arising from inflation adjustment of equity to their current shareholders. When calculating profit / (loss) per share, these bonus shares are recognized as issued shares. Therefore, the weighted average of shares used in the calculation of profit / (loss) per share is derived through retroactive application with respect to bonus shares.



#### (n) Accounting Estimates:

During the preparation of financial statements in accordance with the TAS/TFRS, the Management may make assumptions and estimates that might affect the book value of the assets and liabilities stated in the financial statements as of the reporting period, explanations regarding unrecognized liabilities, and income and expense totals related to the period. However, actual results may vary from these results.

#### (o) Effect of Foreign Currency Changes:

Transactions and balances in foreign currency are translated into Turkish Lira by using the exchange rates prevailing at the transaction date. Foreign currency denominated assets and liabilities are translated to TL with foreign exchange rates current at the balance sheet date. Foreign exchange income and losses arising from transactions denominated in foreign currency are recognized in the statement of income in the related period.

#### (p) Borrowing Costs:

Borrowing costs are recognized as expense. Borrowing costs related to the qualifying assets are included directly in the cost of the related qualifying asset. Capitalization of borrowing costs shall cease when substantially all the activities necessary to prepare the qualifying asset for its intended use or sale are complete.

#### (r) Events After the Reporting Period:

The Company updates disclosures that relate to conditions that existed at the end of the reporting period to reflect any relevant information received after the reporting period. Non-adjusting events should be disclosed if they are of such importance that non-disclosure would affect the ability of users to make proper evaluations and decisions.

#### (s) Conditional Assets and Liabilities:

Assets and liabilities that originate from past incidents and whose presence is not fully under the company management control as it can only be confirmed through the realization of one or more indefinite incidents to take place in the future are not included in the financial statements and are classified as conditional liabilities and assets.

#### (t) Statement of Cash Flows:

In the statement of cash flows, current period cash flows are classified as principal activities, investing activities, and financing activities, and reported accordingly.

Cash flows arising from principal activites are those that are related to the Company operations.

Cash flows from investing activities are those used by/provided from the Company's investments (i.e. fixed asset investments and financial investments).



Cash flows from financing activities represent the financial sources used in the Company's finance operations and their repayments.

The cash and cash equivalents in the statement of cash flows comprise cash, banks and short term investments of short maturity (up to 3 months) and high liquidity which are convertible to known amounts of cash with defined amounts maturing maximum in 3 months, having high liquidity which are easily convertible into cash.

#### 3- CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of the following (TL):

	31 December 2010	31 December 2009
Banks - TL demand deposit - Foreign currency	22.987.049 29.250	24.106.368 96.333
demand deposit  - TL time deposit  - Foreign currency	9.881 -	8.889 1.681.269
time deposit **	22.947.918	22.319.877
B Type Liquid Fund	16.826.654	3.640.606
Total (Note 24 (i))	39.813.703	27.746.974

- \* As of 31 December 2010, there are no TL time deposits at banks. As of 31 December 2009, the interest rate on TL time deposits at banks varies between 9,00% and 8,75% and the accrued interest amounts to TL 6.753. As of 31 December 2009, the maturity of TL bank deposit varies between 4 January 2010 and 25 January 2010.
- \*\* As of 31 December 2009, the interest rate on USD time deposits at banks varies between 2,50% and 3,00% and the accrued interest amounts to TL 622; and the interest rate on Euro time deposits at banks varies between 3,40% and 3,10% and the accrued interest amounts to TL 22.115 (31 December 2009 Euro deposits: 3,05 2,45%, TL 37.919). The maturity of USD bank deposit varies between 20 January 2011 and 2 February 2011 and the maturity of Euro bank deposit varies between 11 January 2011 and 1 February 2011 (31 December 2009: Euro deposit 6 January 2010 21 January 2010).

The Company has no blocked deposits at banks as of 31 December 2010 and 2009.



#### 4- FINANCIAL ASSETS

As of 31 December 2010 and 2009, the Company's financial assets are as follows :

Financial assets held to maturity:

	3.	1 Decemb	er 2010	31	Decembe	er 2009
	Book	Interest	Maturity	Book	Interest	Maturity
Currency	Value (TL)	Rate	Date	Value (TL)	Rate	Date
USD	86.380.484	4,65 %	18.01.2012	36.012.018	4,65 %	15.09.2010
USD	-	-	-	34.819.728	3,72 %	20.01.2010
USD	-	-	-	13.891.042	3,78 %	20.01.2010
Total	86.380.484			84.722.788		

Financial assets held for trading:

	31 Decem	ber 2010	31 December 2009	
	Participation (%)	Amount (TL)	Participation (%)	Amount (TL)
Alsim Alarko Sanayi Tesisleri ve Tic. A.Ş. Alarko Deyaar Gayrimenkul	0,00	1.196	0,00	1.196
Geliştirme A.Ş. Alarko Holding A.Ş.	0,00 0,00	500 2.250.420	0,00 0,00	500 2.408.558
Total	0,00	2.252.116	0,00	2.410.254

Investment in Alarko Holding A.Ş. is based on the stock price which is the current best bid at the Istanbul Stock Exchange which is expected to approach its fair value as of 31 December 2010 and 2009. The Company follows up on the increases and decreases which arise from fair value recognition in the Shareholder's Equity account under "Financial Assets Value Increase Fund" account in the financial statements. Accordingly, a total of TL 988.966 was recorded as Value Increase under the "Financial Assets Value Increase Fund" account and this total is calculated upon the value increase of TL 1.147.102 arising from valuation at fair value as of 31 December 2009 and the value decrease of TL 158.136 arising as of 31 December 2010 (Note 14 (c) and 24(vi)).

The participation totals in Alarko Deyaar Gayrimenkul Geliştirme A.Ş. and Alsim Alarko Sanayi Tesisleri ve Tic. A.Ş have been valued at their restated cost values as they have no quoted value in the organized markets and their fair values cannot be determined reliably.



#### 5- TRADE RECEIVABLES AND PAYABLES

Trade receivables consist of the following (TL):

31	December 2010	31 December 2009
Trade receivables, net	143.143	200.015
Notes receivable	19.786	73.136
Doubtful trade receivables	214.222	84.710
Provision for doubtful trade receivables (-)	(214.222)	(84.710)
Total (Note 24 (i))	162.929	273.151
Due from related parties, net		
(Note 23 (a) and 24 (i))	6.598.327	7.315.515
Grand Total	6.761.256	7.588.666

As of 31 December 2010 and 2009, the changes in provision for doubtful trade receivables for the period consist of the following (TL):

Provision for doubtful trade receivable at the end of the period (Note 24 (i	-	84.710
Provisions no longer required Provisions made during the period	(18.661) 148.173	- 83.991
Provision for doubtful trade receivables at the beginning of the period	84.710	719
	31 December 2010	31 December 2009

Provisions no longer required are stated in the "Other" account in Other Operating Income Note 18.

Provision made during the period is stated under the "Other" account in Other Operating Expenses Note 18.

Trade payables consist of the following (TL):

Total	1.764.591	1.671.081
and Note 24 (ii))	1.173.125	1.542.959
Suppliers, net Due to related parties (Note 23 (b)	591.466	128.122
	31 December 2010	31 December 2009



#### 6- OTHER RECEIVABLES AND PAYABLES

Other long term receivables consist of the following (TL) :

	31 December 2010	31 December 2009
Deposits and guarantees given (Note 24 (i))	14.127	19.664
Other payables consist of the following (	ΓL) :	
	31 December 2010	31 December 2009
Due to Alarko Central Administration (Note 24 (ii)) Due to personnel Other miscellaneous debts (Note 24 (ii)) Due to shareholders (Note 24 (ii) and 23	10.034 501 3.645 (c)) 255	4.755 445 599 255
Total	14.435	6.054
Other long term payables consist of the f	ollowing (TL) :	
	31 December 2010	31 December 2009
Deposits and guarantees received	381.833	186.420



# 7- INVENTORIES

Inventories comprise real estates held for trading. Details as of 31 December 2010 and 2009 are stated below :

		31 De	31 December 2010			31 December 2009	er 2009	
	Restated Book Value (TL)	Sales Value (TL)	Expertise Value (TL)	Expertise Date	Restated Book Value (TL)	Sales Value (TL)	Expertise Value (TL)	Expertise Date
Real Estate Project								
Land Share (1 Parcel) and								
Project Cost	1		1					1
Unsold Projects	14.339.405		14.130.000	07.12.2010	20.041.034	I	19.695.000	04.12.2009
contacts are realized	12.090.515	11.798.400	I	l	3.704.897	3.427.659	I	l
Impairment loss	(1.285.327)	I	I	l	(1.601.371)	I	I	l
Total	25.144.593	11.798.400	14.130.000		22.144.560	3.427.659	19.695.000	
Land in Büyükçekmece								
Land Cost (5 Parcels)	4.321.594	1	8.260.000	04.12.2010	4.321.594	I	7.690.000	7.690.000 04.12.2009
Land in maslak								
Land cost	15.105.685	1	33.185.000	06.12.2010 15.105.685	15.105.685	1	32.235.000 02.12.2009	02.12.2009
Total	44.571.872	11.798.400	55.575.000		41.571.839	3.427.659	59.620.000	



In relation to the 5 projects whose sales contracts are realized, there is an additional cost of TL 143.120 budgeted as Construction Difference, and this additional cost to be incurred is taken into consideration in the calculation of impairment loss.

Real Estate Project: The construction license of 63 villas and 1 social facility constructed on an area of 239.466 m<sup>2</sup> on section 106, parcel 18 in Büyükçekmece Eskice District included in the investment properties portfolio is received on 21 October 2005 and the sales transactions have started. As of 31 December 2010, sales contracts have been made for 49 villas.

Land in Büyükçekmece: There are 5 parcels of land with a total area of 819.272 m<sup>2</sup>.

<u>Land in Maslak</u>: It is planned to construct a mall on an area of 18.962 m<sup>2</sup> in Maslak, Istanbul.

As of 31 December 2010 and 2009, the All Risk on Construction and Employer's Liability Insurance totals for the Real Estate Project amount to TL 36.662.654 and TL 34.037.854, respectively (Note 27).

As promulgated in the Article 27/d of the Capital Markets Board Communiqué Serial VI/11, the rate of lands and registered lands which are in the portfolio, but which in spite of a period of 5 years having elapsed from their acquisition, have not been administered for any project development cannot exceed 10% of the portfolio value. Accordingly, The Company has called upon a period of grace until 29.07.2009; and as of 21.08.2009, the Capital Markets Board has granted an additional period until 30.06.2010 for making the necessary arrangements to abide by the communiqué.

Upon the application of the Company to the CMB on 17 June 2010, an extension until 30 June 2011 is granted pursuant to the meeting of the Decision Making Body of the Board dated 8 July 2010 Nr 20/612 for completion of project development work related to the land in Maslak.

#### **8- INVESTMENT PROPERTIES**

Investment properties consist of the following (TL):

Cost	Investment Properties	Total
As of 1 January 2009	43.500.590	43.500.590
Additions Transfers Disposals	1.610.574 - -	1.610.574 - -
As of 31 December 2009	45.111.164	45.111.164
Additions Transfers Disposals	1.206.219 - -	1.206.219 - -
As of 31 December 2010	46.317.383	46.317.383



Accumulated Depreciation	Investment Properties	Total
As of 1 January 2009	7.726.342	7.726.342
Charge for the current period (Note 15) Disposals	1.594.729 -	1.594.729
As of 31 December 2009	9.321.071	9.321.071
Charge for the current period (Note 15) Disposals	1.647.172 -	1.647.172
As of 31 December 2010	10.968.243	10.968.243
Net Book Value	Investment Properties	Total
As of 31 December 2009	35.790.093	35.790.093
As of 31 December 2010	35.349.140	35.349.140

Current period additions comprise acquisitions related to the Hillside Beach Club Holiday Village.

As of 31 December 2010 and 2009, the total insurance on investment properties amounts to TL 58.011.740 and TL 48.300.091, respectively (Note 27).

Comparison of cost and market values of investment properties as of 31 December 2010 and 2009 is as follows:

31 December 2010

	Date of		
Name of Real Estate	Expertise Report	Market Value (TL)	Cost, Net (TL)
Hillside Beach Club			
Holiday Village	09.12.2010	60.415.000	30.689.505
Etiler Alkent Complex - Shops	06.12.2010	7.135.000	2.922.500
Ankara Çankaya			
Business Center	07.12.2010	2.500.000	1.142.949
İstanbul Karaköy			
Business Center	07.12.2010	1.300.000	593.043
İstanbul Şişhane			
Business Center	07.12.2010	1.500.000	1.143
Toplam		72.850.000	35.349.140
		1 2.050.000	33.343.140



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Toplam		72.420.000	35.790.093
Business Center	02.12.2009	1.500.000	1.183
Business Center Istanbul Şişhane	02.12.2009	1.210.000	663.430
Business Center İstanbul Karaköy	01.12.2009	2.425.000	1.172.960
Etiler Alkent Complex – Shops Ankara Çankaya	03.12.2009	6.805.000	3.132.500
Hillside Beach Club Holiday Village	04.12.2009	60.480.000	30.820.020
Name of Real Estate	Date of Expertise Report	Market Value (TL)	Cost, Net (TL)

### 9- TANGIBLE ASSETS

As of 31 December 2010, tangible assets consist of the following (TL):

Cost;

Net Book Value	11.047	(5.142)	-	5.905
Sub total (Note 17)	608.690	5.562	(315.231)	299.021
Other tangible assets	342.604	_	(315.231)	27.373
Furniture and fixtures	138.194	5.562	-	143.756
Plant, machinery and equipment	4.216	_	_	4.216
Land improvements Buildings	311	-	-	311
Accumulated depreciation ;	123.365			123.365
Sub total	619.737	420	(315.231)	304.926
Other tangible assets	342.604	-	(315.231)	27.373
Furniture and fixtures	149.241	420	-	149.661
Plant, machinery and equipment	4.216	-	-	4.216
Land improvements Buildings	123.365 311	-	-	123.365 311
1 Jan	Opening uary 2010	Additions	Disposals 3	Closing 31 December 2010



As of 31 December 2009, tangible assets consist of the following (TL):

Cost;

1 Janu	Opening uary 2009	Additions	Disposals	Closing 31 December 2009
Land improvements	123.365	_	-	123.365
Buildings	311	-	-	311
Plant, machinery and equipment	4.216	-	-	4.216
Furniture and fixtures	147.049	2.529	(337)	149.241
Other tangible assets	342.604	-	-	342.604
Sub total	617.545	2.529	(337)	619.737
Accumulated depreciation ;				
Land improvements	123.365	-	-	123.365
Buildings	311	-	-	311
Plant, machinery and equipment	4.216	-	-	4.216
Furniture and fixtures	131.305	6.923	(34)	138.194
Other tangible assets	342.604	-	-	342.604
Sub total (Note 17)	601.801	6.923	(34)	608.690
Net Book Value	15.744	(4.394)	(303)	11.047

As of 31 December 2010 and 2009, the total insurance on tangible assets amounts to TL 55.424 and TL 52.850, respectively (Note 27).



#### **10-INTANGIBLE ASSETS**

As of 31 December 2010, intangible assets consist of the following (TL):

Cost;

	Opening 1 January 2010	Additions	Disposals	Closing 31 December 2010
Rights Other intangible assets	11.094 85.956	-		11.094 85.956
Sub Total	97.050	-	-	97.050
Accumulated Amortisation	ı;			
Rights Other intangible assets	10.753 81.322	26 1.262	-	10.779 82.584
Sub Total (Note 17)	92.075	1.288	-	93.363
Net Book Value	4.975	(1.288)	-	3.687

As of 31 December 2009, intangible assets consist of the following (TL):

Cost;

Net Book Value	6.197	(1.222)	-	4.975
Sub total	90.660	1.415	-	92.075
Rights Other intangible assets	10.594 80.066	159 1.256	- -	10.753 81.322
Accumulated amortisatio	n;			
Sub total	96.857	193	-	97.050
Rights Other intangible assets	11.094 85.763	- 193	-	11.094 85.956
	Opening 1 January 2009	Additions	Disposals 31	Closing December 2009



#### 11- PROVISIONS, CONDITIONAL ASSETS AND LIABILITIES

 a) As of 31 December 2010 and 2009, the provisions made by the Company for other liabilities consist of the following (TL);

Total (Note 24 (ii))	771.714	748.014
Other	1.815	7.046
Rent payable to the Turkish Ministry of Environment and Forestry	769.899	740.968
Double workloads the Touldele		
	31 December 2010	31 December 2009

As of 31 December 2010 and 2009, two parcels of the land in Eskice District in Büyükçekmece Village stated in the inventories and fixed asset accounts of the Company regarded as;

Greenfield site is expropriated on behalf of ISKI as this piece of land is under unconditional preservation by the provisions of the communiqué related to protection of land bearing tap water and drinking water resources against contamination;

there is a right of easement in relation to the stores in Etiler Alkent Sitesi in Beşiktaş District dated 14 October 1987 nr. 6430 to be utilized on behalf of the Company property on section 1411, parcel 1 and against that on section 1408, parcel 1 to benefit from central heating facilities; and there is a right of easement for a period of 49 years at a fee of TL 7,72 to construct 1,5 m wide channels in some parts of the heating installations.

Furthermore, there is a personal right of easement for the owners of the property on section 1410 parcel 1 to benefit from the unused parking lot as stated in the project against the same parcel by voucher dated 26 February 1992 nr 784.

**b)** Guarantees given by the Company to government offices are as follows for the respective periods (TL):

31 December 2010 2.057.378 31 December 2009 1.515.762

c) Guarantee notes and letters received for short term trade receivables consist of the following (TL):

	Guarantee Notes	Guarantee Letters
31 December 2010	1.287.899	383.505
31 December 2009	1.096.414	75.229



**d)** The Company's overdue receivables and the related provisions made consist of the following (TL):

	Overdue (Uncollectible) Receivables	Provisions
31 December 2010	214.222	214.222
31 December 2009	84.710	84.710

#### **12- EMPLOYEE BENEFITS**

Employee benefits comprise provisions for termination indemnity as stated in the following  $(\mathsf{TL})$  :

	31 December 2010	31 December 2009
Provision for termination indemnity at the beginning of the period Increase / decrease during the period	137.576 (29.924)	114.163 23.413
Provision for termination indemnity at the end of the period	107.652	137.576

#### 13- OTHER ASSETS AND LIABILITIES

Other current assets consist of the following (TL):

	31 December 2010	31 December 2009
Prepaid taxes and funds Expenses related to future months Job advances	514.798 173.123 32.558	541.616 133.109 859
Total	720.479	675.584

Other long term assets consist of the following (TL):

Total	-	10.500
Advance payments for services	-	10.500
Prepaid taxes and funds	-	-
	31 December 2010	31 December 2009



Other short term liabilities consist of the following (TL):

	31 December 2010	31 December 2009
Advances received *	14.287.604	4.095.076
Taxes, duties, and other withholdings payable (Note 24 (ii))	71.960	1.037.647
Income related to future months (Note 24 (ii))	18.882	54.452
Total	14.378.446	5.187.175

Other long term liabilities consist of the following (TL):

	31 December 2010	31 December 2009
Advances received *	32.228	25.904

<sup>\*</sup> The advances received consist of advances received from customers related to the sale of real estates whose construction has started within the scope of Real Estate Project.

#### 14- EQUITY

#### a) Paid-in Capital

As of 31 December 2010 and 2009, the Company's registered share capital amounts to TL 20.000.000 while the issued and paid-in capital amounts to TL 10.650.794. The issued capital consists of 10.650.794.000 shares of Kr 0,10 nominal value each. The Company's shareholding structure is elaborated in Note 1.

#### b) Capital Adjustment Differences

As of 31 December 2010 and 2009, the difference arising from restatement of nominal capital amounts to TL 54.712.578 (Note 1).

#### c) Financial Assets Value Increase Fund

Investment in Alarko Holding A.Ş. is based on the stock price which is the current best bid at the Istanbul Stock Exchange which is expected to approach its fair value as of 31 December 2010 and 2009. The Company follows up on the increases and decreases which arise from fair value recognition in the Shareholder's Equity account under "Financial Assets Value Increase Fund" account in the financial statements. Accordingly, there is a value increase of TL 988.966 as of 31 December 2010 and a value increase of TL 1.147.102 as of 31 December 2009, both arising from fair value recognition, and these are stated in the "Financial Assets Value Increase Fund" account (Note 4).



#### d) Restricted Profit Reserves

As of and 31 December 2010, the restricted profit reserves consist of legal reserves amounting to TL 1.460.770 (31 December 2009 - TL 1.218.802).

Legal reserves, which are divided as First Legal Reserve and Second Legal Reserve as per the Turkish Commercial Code, are appropriated as below:

- a)First Legal Reserve: Appropriated out of net profit at the rate of 5% until such reserve is equal to 20% of issued and fully paid capital.
- b)Second Legal Reserve: Appropriated out of net profit at the rate of 10% of distributions after providing for First Legal Reserve and an amount equal to 5% of capital as dividends.

Legal reserves which do not exceed one half of share capital may only be used to absorb losses or for purposes of continuity of the business in times of business difficulties and to prevent unemployment or lessen its effects.

#### e) Retained Earnings / (Accumulated Losses)

The distribution of retained earnings / (accumulated losses) is as follows (TL):

	31 December 2010	31 December 2009
Extraordinary reserves Retained earnings	115.397.030 9.221.886	95.102.525 21.371.046
Total	124.618.916	116.473.571

#### 15. SALES AND COST OF SALES

Sales revenues consist of the following (TL):

	1 January 2010 31 December 2010	1 January 2009 31 December 2009
Income on sale of real estate Rent income Income on land sales	1.130.647 6.791.166 258.882	19.019.789 7.885.927 245.900
Total	8.180.695	27.151.616



Cost of sales consist of the following (TL):

Total	2.563.234	20.433.944
Cost of land sold	123.160	111.533
Cost of real estate sold	792.902	18.727.682
(Notes 8 and 17)	1.647.172	1.594.729
Depreciation expenses		
	31 December 2010	31 December 2009
	1 January 2010	1 January 2009

Cost of sales basically consists of cost of land sales, cost of real estate sales and depreciation expenses on investment properties. As of 31 December 2010, the impairment loss calculated for the real esates sold within the year amounts to TL 1.285.327 while the provision made in the prior year amounts to TL 1.601.371 TL. The difference of TL 316.044 is deducted from the cost of sales and recognized as income in the current period (Note 7).

#### **16- GENERAL ADMINISTRATION EXPENSES**

General administration expenses consist of the following (TL):

Total	2.264.109	1.774.540
General administration expenses	2.264.109	1.774.540
	1 January 2010 31 December 2010	1 January 2009 31 December 2009

#### **17- EXPENSES BY NATURE**

General administration expenses by nature consist of the following (TL):

Total	2.264.109	1.774.540
Other expenses	200.938	140.584
Other consultancy expenses	15.624	258.000
Depreciation expenses	2.104	2.446
Publishing expenses	8.708	16.633
Legal consultancy expenses	30.500	36.600
Study, project translation expenses	152.272	87
Financial consultancy and audit expen	ses 29.821	32.420
Outsourced repair work and services	230.336	160.514
Taxes, duties, and fees	301.120	185.994
Rent expenses	561.828	306.630
Personnel expenses	730.858	634.632
	1 January 2010 31 December 2010	1 January 2009 31 December 2009



Depreciation and	l amortisation e	expenses cor	nsist of the	following (	(TL)	:

	1 January 2010 31 December 2010	1 January 2009 31 December 2009
Project costs Cost of sales (Note 15) General administration expenses	4.746 1.647.172 2.104	5.892 1.594.729 2.446
Total	1.654.022	1.603.067
	1 January 2010 31 December 2010	1 January 2009 31 December 2009
Investment properties (Notes 8 and 15) Tangible assets (Note 9) Intangible assets (Note 10)	1.647.172 5.562 1.288	1.594.729 6.923 1.415
Total	1.654.022	1.603.067
Employee benefits consist of the	following (TL) :	
	1 January 2010 31 December 2010	1 January 2009 31 December 2009
General administration expenses Project costs	783.039 455.653	634.632 652.167
Total	1.238.692	1.286.799
	1 January 2010 31 December 2010	1 January 2009 31 December 2009
Wages and salaries Personnel transportation expenses Personnel catering expenses Personnel health expenses Other personnel expenses	998.136 59.147 15.638 3.960 161.811	1.071.987 72.208 21.946 3.199 117.459
Total	1.238.692	1.286.799



#### 18- OTHER OPERATING INCOME / (EXPENSES)

Other operating income consists of the following (TL):

	1 January 2010 31 December 2010	1 January 2009 31 December 2009
Turkish Ministry of Environment	700,000	000 550
and Forestry – Rent Turkish Ministry of Environment	769.899	808.552
and Forestry – Land appropriation Income other than rent received	184.391	195.941
from real estates	66.260	52.606
Other	141.583	22.671
Total	1.162.133	1.079.770

Other operating expenses consist of the following (TL):

	1 January 2010 31 December 2010	1 January 2009 31 December 2009
Closed construction costs Turkish Ministry of Environment	1.177.320	187.400
and Forestry – Rent Turkish Ministry of Environment	769.899	1.244.684
and Forestry – Land appropriation	184.391	195.941
Maturity difference expenses	113.483	168.573
Other	204.075	624.588
Total	2.449.168	2.421.186

#### 19- FINANCIAL INCOME

Financial income consists of the following (TL):

Total	10.279.559	17.168.885
Dividend income	9.759	28.743
Rediscount interest income	688	976
Maturity difference income	17.379	33.252
securities	732.038	99.547
Profit on sale of other marketable	2.007.930	4.991.290
Interest income	2.887.938	4.991.296
Foreign exchange gains	6.631.757	12.015.071
	31 December 2010	31 December 2009
	1 January 2010 31 December 2010	1 January 2



#### **20-FINANCIAL EXPENSES**

Financial expenses consist of the following (TL):

	1 January 2010 31 December 2010	1 January 2009 31 December 2009
Foreign exchange losses Rediscount interest expenses Other expenses	6.355.285 699 46	12.382.282 659 347
Total	6.356.030	12.383.288

#### 21- TAX ASSETS AND LIABILITIES

The Turkish corporation tax rate for 2010 is 20% (31 December 2009 - 20%). This rate is applicable to the tax base derived upon exemptions and deductions stated in the tax legislation through addition of disallowable expenses to the commercial revenues of the companies with respect to the tax legislation.

Calculation of current period corporation tax is as follows (TL):

	31 December 2010	31 December 2009
Per statutory books Other deductions	5.989.846 (5.989.846)*	8.387.313 (8.387.313)*
Sub total	-	
Tax rate (%)	20	20
Tax provision	-	<u>-</u>

<sup>\*</sup> Due to the Company's REIT status, the income for the current period is stated as other deductions (Note 2 (viii) (j)).

#### **Deferred Tax Assets and Liabilities**

As of 31 December 2010 and 2009 due to the Company's REIT status, no deferred tax calculation has been made (Note 2 (viii) (j)).



#### 22- EARNINGS PER SHARE

Calculation of earnings per share is made as follows:

	31 December 2010	31 December 2009
Profit for the period Weighted average number of ordinary shares for the	5.989.846	8.387.313
reporting period (per share of TL 1 nominal value)	10.654.794	10.654.794
Earnings per share (TL)	0,562	0,787

#### 23- RELATED PARTY DISCLOSURES

a) Balances due from related parties consist of the following (TL):

Total (Note 5)	6.598.327	-	7.315.515	
Less: Deferred income	(699)	-	(659)	-
Attaş Alarko Turistik Tesisler A.Ş.	6.598.742	-	7.316.174	-
Alarko Carrier San. ve Tid	c. A.Ş. 284	-	-	-
	Trade	Non-Trade	Trade	Non-Trade
	31 De	cember 2010	31 De	cember 2009

b) Balances due to related parties consist of the following (TL):

	31 Dec	ember 2010	31 Dec	cember 2009
	Trade	Non-Trade	Trade	Non-Trade
Alsim Alarko San. Tes. ve Tic. A.Ş.	1.172.375	-	1.538.464	-
Alarko Holding A.Ş. Altek Alarko Elek. Sant.	-	-	144	-
Tes Tic. A.Ş. Alarko Carrier San. ve	750	-	3.876	-
Tic. A.Ş.	-	-	475	
Total (Note 5)	1.173.125	-	1.542.959	



c) Balances due to shareholders consist of the following (TL):

	31 December 2010	31 December 2009
Dividends payable (Note 6)	255	255

d) Purchases made from and sales made to related parties consist of the following (TL):

The Company has generated income and incurred expenses as a result of the transactions realized with the related parties as stated in the following:

	31 December 2010	31 December 2009
Expenses		
Foreign exchange losses	203.879	514.971
Rent expenses	561.464	307.310
Maturity difference expenses	113.483	168.573
Services received	254.613	122.844
Rediscount expenses	699	659
Other expenses	11.438	271.536
Total	1.145.576	1.385.893
	31 December 2010	31 December 2009
Income		
Rent income	5.523.316	6.276.014
Foreign exchange gains	33 609	741 985



Transactions with related parties subject to invoicing on company basis are stated in the following:

	31 Dece	ember 201	10	31 December 2009			
Purchases							
	Merchandise	Service	Other	Merchandise	Service	Other	
Attaş Alarko Turistik Tes. A.Ş. Alarko Carrier San. ve	1.206.219	_	320.904	1.610.574	_	514.971	
Tic. A.Ş.	_	_	3.259	944	_	1.663	
Alarko Holding A.Ş. Alsim Alarko San	_	744.549	8.179	_	134.760	350.871	
Tes. ve Tic. A.		_	113.483	_	_	423.259	
Total	1.206.219	744.549	445.825	1.611.518	134.760	1.290.764	
	31 Dece	ember 201	10	31 Dece	mber 200	)9	
Sales	31 Dece	ember 201	10	31 Dece	mber 200	)9	
	31 Dece	ember 20°	Other	31 Dece	mber 200	Other	
Attaş Alarko Turistik Tes. A.Ş. Alarko Carrier		Service			Service		
Attaş Alarko Turistik Tes. A.Ş. Alarko Carrier San. ve Tic. A.Ş.	Merchandise —	Service	Other		Service	Other	
Attaş Alarko Turistik Tes. A.Ş. Alarko Carrier San. ve Tic. A.Ş. Alsim Alarko Sar Tes. ve Tic. A. Altek Alarko Elek	Merchandise  —  n.  Ş. —  trik	Service	Other 6.203.312		Service	Other 7.738.350	
Attaş Alarko Turistik Tes. A.Ş. Alarko Carrier San. ve Tic. A.Ş. Alsim Alarko San Tes. ve Tic. A.	Merchandise  —  n.  Ş. —  trik	Service	Other 6.203.312 261.051		Service	Other 7.738.350	

As of 31 December 2010 and 2009, there are no doubtful receivables arising from related parties.

As of 31 December 2010 and 2009, the wages and similar benefits provided to top management amounts to TL 775.161 and TL 716.683, respectively.



#### 24- NATURE AND EXTENT OF RISK ARISING FROM FINANCIAL INSTRUMENTS

Financial instruments and financial risk management

Due to the nature of its operations, the Company is exposed to various financial risks including the effects of changes in foreign exchange rates and interest rates on debt and capital market prices. The Company's total risk management program focuses on the unpredictability of financial markets, and aims to bring down to a minimum its potential negative effects on the Company's financial performance.

Risk management is implemented within the frame of the following policies:

#### i. Credit Risk

The credit risk of the Company is basically attributed to its trade receivables. Trade receivables are valued by the Company management taking into account the past experiences and the current economic outlook, and they are recognized in the statement of financial position, net, after provisions for doubtful receivables when deemed necessary.



As of 31 December 2010, the maturities and the guarantee structure of the Company's receivables and cash and cash equivalents are stated in the following (TL):

		Rec	Receivables			
	Trade Re	Trade Receivables	Other Re	Other Receivables		
			- - -		Bank	Cash and Cash
31 December 2010	Related Party	Other Party	Related Party Other Party Related Party Other Party	Other Party	Deposits	Equivalents
Maximum credit risk incurred as of the reporting date						
(A+B+C+D+E) (1) (Notes 3,5 and 6)	6.598.327	162.929	I	14.127	22.987.049	16.826.654
- The portion of maximum risk guaranteed with collaterals	I	I	I	I	1	I
A- Net book value of financial assets that are						
neither overdue nor impaired (2) (Notes 3,5 and 6)	6.598.327	161.464	l	14.127	22.987.049	16.826.654
B- Book value of financial assets whose conditions are						
revised, and which otherwise would be considered						
as overdue or impaired.	I	l	I	I	l	I
C- Net book value of overdue assets that are not impaired (3)	I	1.465	I	I	1	I
- Portion taken under guarantee through collaterals	1	1	1	I	1	I
D- Net book values of impaired assets	I	l	I	I	l	I
<ul> <li>Overdue (gross book value) (Note 5)</li> </ul>	I	214.222	I	I	l	I
- Impairment loss (-) (Note 5)	I	(214.222)	I	I	I	I
<ul> <li>The portion of net value guaranteed with collaterals</li> </ul>	1	1	1	I	1	I
E- Elements carrying derecognized credit risk	I	[	I	I	I	I

<sup>(1)</sup> In determining the amount of credit risk to be incurred, factors that increase credit reliability, i.e. the guarantees received, are not taken into consideration. (2) No impairment or credit risk is anticipated in relation to the financial assets that are not overdue or impaired.
(3) As the overdue financial assets that are not impaired have short term maturities, they are not expected to create impairment loss in the future either.



As of 31 December 2009, the maturities and the guarantee structure of the Company's receivables and cash and cash equivalents are stated in the following (TL):

		Rec	Receivables			
	Trade Re	Trade Receivables	Other Re	Other Receivables		
31 December 2009	Related Party	Other Party	Related Party Other Party Related Party Other Party	Other Party	Bank Deposits	Cash and Cash Equivalents
Maximum credit risk incurred as of the reporting date	, , , , , , , , , , , , , , , , , , ,	720 454		000	4 000	909 07
(A+B+C+D+E) (1) (Notes 3,5 and 6)	616.615.7	273.131	I	19.004	24.100.308	3.640.606
<ul> <li>I ne portion of maximum risk guaranteed with collaterals</li> <li>A- Net book value of financial assets that are</li> </ul>	I	[	I	I	I	I
neither overdue nor impaired (2) (Notes 3,5 and 6)	7.315.515	269.963	I	19.664	24.106.368	3.640.606
B- Book value of financial assets whose conditions are						
revised, and which otherwise would be considered as						
overdue or impaired.	I	1	l	I	I	I
C- Net book value of overdue assets that are not impaired (3)	1	3.188	l		1	l
- Portion taken under guarantee through collaterals	1		1	I	I	I
D- Net book values of impaired assets	I	1	l	I	I	I
- Overdue (gross book value) (Note 5)	I	84.710	I	l	I	I
- Impairment loss (-) (Note 5)	1	(84.710)	l	1	1	I
<ul> <li>The portion of net value guaranteed with collaterals</li> </ul>	1		1	I	I	I
E- Elements carrying derecognized credit risk	I	1	1	I	I	I

(1) In determining the amount of credit risk to be incurred, factors that increase credit reliability, i.e. the guarantees received, are not taken into consideration. (2) No impairment or credit risk is anticipated in relation to the financial assets that are not overdue or impaired.
(3) As the overdue financial assets that are not impaired have short term maturities, they are not expected to create impairment loss in the future either.



As of 31 December 2010 and 2009, the agings of assets past due but not impaired is as follows (TL):

31 December 2010	Related Parties	Trade Receivables
1-30 days past due 1-3 months past due 3-12 months past due 1-5 years past due - Portion hedged with collaterals	- - - - -	- - 1.465 - -
31 December 2009	Related Parties	Trade Receivables
1-30 days past due 1-3 months past due 3-12 months past due 1-5 years past due - Portion hedged with collaterals	- - - -	- - 3.188 - -

#### ii. Liquidity Risk

The liquidity risk arises during the funding of the operations of the Company and the management of the open position. The risk of not funding the operations with an appropriate maturity and rate and also the risk of not liquidating an asset in an appropriate time frame with a fair value are within the scope of liquidity risk.

As of 31 December 2010 and 2009, the maturity table for the Company's non-derivative financial liabilities is as follows :

31 December 2010	Book Value	Total Cash Outflows	Less than 3 months
Trade payables to related parties (Notes 5 and 6 ) Other trade payables (Note 5) Other payables (Note 6, 11 and 13 )	1.173.125 591.466 876.490	1.173.125 591.496 857.353	1.173.125 591.496 857.353
31 December 2009	Book Value	Total Cash Outflows	Less than 3 months
Trade payables to related parties (Notes 5 and 6) Other trade payables (Note 5) Other payables (Note 6, 11 and 13)	1.542.959 128.122 1.845.722	1.542.959 128.122 1.791.014	1.542.959 128.122 1.791.014



As of 31 December 2010, the maturity table of the assets and liabilities prepared as per their remaining maturities is as follows (TL):

31 December 2010

		310	ecember 2	2010		
	0-1	1-3	3-6	6-12	Longer than	
Monetary Assets	months	months	months	months	1 years	Total
Cash and cash equivalents	16.855.904	_	_	_	_	16.855.904
Inventories	_	_	25.144.593	_	19.427.279	44.571.872
Other assets	319.194	105.926	10.894	284.465	_	720.479
Trade and other receivables, net	143.112	19.817	_	_	14.127	177.056
Due from related parties, net	284					284
Total Assets in TL	17.318.494	125.743	25.155.487	284.465	19.441.406	62.325.595
Cash and cash equivalents	8.132.307	14.825.492	_	_	_	22.957.799
Financial assets	_	_	_	_	86.380.484	86.380.484
Trade receivables, net	_	_	_	_	_	_
Due from related parties, net	6.598.043	_	_	_	_	6.598.043
Total Assets in Foreign						
Currency	14.730.350	14.825.492	_	_	86.380.484	115.936.326
Total Monetary Assets	32.048.844	14.951.235	25.155.487	284.465	105.821.890	178.261.921
•						
Monetary Liabilities						
Trade payables	591.466	_	_	_	_	591.466
Due to related parties	1.173.125	_	_	_	_	1.173.125
Provision for termination indemnit	у —	_	_	_	107.652	107.652
Deposits and guarantees received		_	_	_	250.379	250.379
Advances received	7.461	14.248.546	31.597	_	32.228	14.319.832
Provisions for other short term						
debts and expenses	86.140		790.596		255	876.991
Total Liabilities in TL	1.858.192	14.248.546	822.193		390.514	17.319.445
Total Liabilities in Foreign						
Currency	_	_	_	_	131.454	131.454
Total Monetary Assets	1.858.192	14.248.546	822.193		521.968	17.450.899



As of 31 December 2009, the maturity table of the assets and liabilities prepared as per their remaining maturities is as follows (TL):

21		ecen	nhar	20	ΛC	۱
O I	-	てしせ	IINEI	~0	UΞ	,

	0-1	1-3	ecember 3-6	<u>2009</u> 6-12	Longer than	
Monetary Assets	months	months	months	months	1 years	Total
<del></del>		IIIOIIIIIS		1110111113		
Cash and cash equivalents	5.418.208	_	-	_	40 407 070	5.418.208
Inventories		77.000	22.144.560	_	19.427.279	41.571.839
Other assets	583.437	77.623	13.718	806	10.500	686.084
Trade receivables, net	215.072	58.079	_	_	19.664	292.815
Due from related parties, net						
Total Assets in TL	6.216.717	135.702	22.158.278	806	19.457.443	47.968.946
Cash and cash equivalents	22.328.766	_	_	_	_	22.328.766
Financial assets	70.831.746	_	_	13.891.042	_	84.722.788
Other current assets	_	_	_	_	_	_
Trade receivables, net	_	_	_	_	_	_
Due from related parties, net	_	_	7.315.515	_	_	7.315.515
Total Assets in Foreign						
Currency	93.160.512	_	7.315.515	13.891.042	_	114.367.069
<b>Total Monetary Assets</b>	99.377.229	135.702	29.473.793	13.891.848	19.457.443	162.336.015
Monetary Liabilities						
Trade payables	128.122	_	_	_	_	128.122
Due to related parties	1.542.959					1.542.959
Provision for termination indemnit		_			137.576	137.576
Deposits and quarantees received	•	_	_	_	84.730	84.730
Advances received		4.044.638	50.438	_	25.904	4.120.980
Provisions for other short term		1.011.000	00.100		20.00	1.120.000
debts and expenses	1.058.083	11.802	755.282	21.000		1.846.167
Total Liabilities in TL	2.729.164	4.056.440	805.720	21.000	248.210	7.860.534
Total Assets in Foreign						
Currency					101.690	101.690
<b>Total Monetary Liabilities</b>	2.729.164	4.056.440	805.720	21.000	349.900	7.962.224

#### iii.Market Risk

Market risk is the risk of encountering a fluctuation in the fair value of a financial asset or in future cash flows arising from changes in market prices which may lead to a negative effect on the entity. The standard market risk factors are foreign exchange rates, interest rates, and commodity prices.

#### iv.Foreign Currency Risk

Foreign currency risk stems from the change in the value of a financial instrument depending on a change in foreign currency exchange rate. The Company may face foreign currency risk because of its foreign currency denominated receivables and payables. The Company continuously follows up on the said risk and takes the necessary precautions. The main foreign currencies constituting the said risk are USD and EURO.



As of 31 December 2010, the Company's net foreign currency position is TL 115.804.873 (31 December 2009 - TL 114.265.379). An increase/decrease of 10% in the foreign exchange rates will increase/decrease the Company profit by a total of TL 11.580.487.

#### Foreign Currency Position

On totals basis;

Net foreign currency position (A-B	115.804.873	114.265.379
A. Foreign currency assets     B. Foreign currency liabilities	115.936.326 131.453	114.367.069 101.690
	31 December 2010	31 December 2009

#### Foreign Currency Position

Elaborated on foreign currency basis;

	31	December 2010		31 December		2009
	TL Equivalent (Functional Currency)	Foreign Currency Amount	Foreign Exchange Rate (Full)	TL Equivalent (Functional Currency)	Currency	Foreign Exchange Rate (Full)
1.Banks						
USD EURO 2.Financial Assets	1.232.815 21.724.984	797.422 10.602.208	1,5460 2,0491	8.889 22.319.877	5.903 10.331.841	1,5057 2,1603
USD	86.380.484	55.873.534	1,5460	84.722.788	56.268.040	1,5057
3.Due from Related I	Parties					
USD	6.598.043	4.267.816	1,5460	7.315.515	4.858.547	1,5057
TOTAL ASSETS DEN	NOMINATED					
CURRENCY	115.936.326			114.367.069		
Deposits and Guarantes Received (Short Term)		85.028	1,5460	101.690	67.537	1 5057
USD	131.453	03.020	1,5460	101.090	67.537	1,5057
TOTAL LIABILITIES DENOMINATED IN FOREIGN CURRE	-			101.690		
NET FOREIGN CURF	RENCY 115.804.873			114.265.379		



As of 31 December 2010, the sensitivity analysis of foreign currency position is as follows: Foreign Currency Position Sensitivity Analysis

#### 31 December 2010

	Profit	/ Loss	Equity	
	Value increase in foreign currency	Loss in value of foreign currency	Value increase in foreign currency	Loss in value of foreign currency
	When USD 10% aga	•	When USD c 10% agai	• •
Net assets / liabilities in USD     Portion hedged from USD risk (-)	9.407.989	(9.407.989)	_ _	_
3- USD Net Effect (1+2	) 9.407.989	(9.407.989)	_	
	When Euro 10% aga		When Euro c 10% agai	
4- Net assets / liabilities in Euro 5- Portion hedged from Euro risk (-)	2.172.498	(2.172.498)	_ _	<u>-</u>
6- Euro Net Effect (4+5	5) 2.172.498	(2.172.498)	_	_
Total (3+6)	11.580.487	(11.580.487)	_	_



As of 31 December 2009, the sensitivity analysis of foreign currency position is as follows:

#### Foreign Currency Position Sensitivity Analysis

31 December 2009

Total (3+6)	11.426.538	(11.426.538)	_	_
6- Euro Net Effect (4+5)	2.231.988	(2.231.988)	_	_
5- Portion hedged from Euro risk (-)	_	_	_	_
4- Net assets / liabilities in Euro	2.231.988	(2.231.988)	_	_
	When Euro of 10% aga		When Euro c 10% agai	• •
3- USD Net Effect (1+2	9.194.550	(9.194.550)	_	_
2- Portion hedged from USD risk (-)	_	_	_	_
1- Net assets / liabilities in USD	9.194.550	(9.194.550)	_	_
	When USD of 10% aga		When USD c 10% agai	• •
	ue increase in eign currency	Loss in value of foreign currency	Value increase in foreign currency	Loss in value of foreign currency
	Profit	/ Loss	Equity	

#### v. Interest Rate Risk

The Company's activities are exposed to interest rate risk due to the differences in payment date and payment amounts or restructuring of interest sensitive assets and liabilities. Corresponding interest rate risk is managed by natural measures aimed to balance assets and liabilities having interest rate sensitivity.

As of 31 December 2010 and 2009, the Company does not have significant financial assets with interest sensitivity.

#### vi.Stock Price Risk

The Company is exposed to stock price risk which is the risk of encountering price changes in securities included in the Company portfolio. As of 31 December 2010, if there is a 10% increase/decrease in the best bid among current orders pending at the Istanbul Stock Exchange which are used in valuation of these securities with other variables remaining constant, the Company's equity will be higher/lower by a total of TL 225.042, net, without any effect in profit/loss (31 December 2009 - TL 240.856) (Note 4).



#### vii. Capital Risk Management

For proper management of capital risk, the Company aims

- to maintain continuity of operations so as to provide earnings to partners and benefits to other shareholders, and
- to increase profitability through determining a product and service pricing policy that is commensurate with the level of risks inherent in the market.

The Company determines the amount of share capital in proportion to the risk level. The equity structure of the Company is arranged in accordance with the economic outlook and the risk attributes of assets.

The Company monitors capital management by using the debt/equity ratio. This ratio is calculated by dividing the debt, net, by the total share capital. The net debt is calculated by deducting the value of cash and cash equivalents from the total debt (the sum of short and long term liabilities stated in the statement of financial position). The total share capital is the sum of all equity items stated in the statement of financial position.

The general strategy of the Company has not changed with respect to that of the prior year. As of 31 December 2010 and 2009, the ratio of the total capital to total debts, net, is as follows (TL):

	31 December 2010	31 December 2009
Total debt	17.450.899	7.962.224
Less: cash and cash equivalents	(39.813.703)	(27.746.974)
Net debt	(22.362.804)	(19.784.750)
Total equity	198.421.870	192.590.160
Debt / Equity Ratio	(11%)	(10%)

The change in debt/equity ratio arises from the liquidity surplus of the Company.

## 25-FINANCIAL INSTRUMENTS (DISCLOSURES ON FAIR VALUE AND HEDGE ACCOUNTING

#### Financial Instruments

Financial instruments comprise financial assets and financial liabilities. Financial instruments may create/affect/decrease liquidity risk, credit risk and stock market risk in the financial statements of the Company. All financial assets are reviewed to prevent impairment risk.

Fair value is the value of an asset or liability in an arms length transaction between willing and knowledgeable parties.



The Company has determined the fair value of its financial instruments by using current market information at present and by using appropriate valuation methods. However, assessing market information and forecasting actual values requires judgment. The forecasts presented as a conclusion may not always represent the values that are acquired by the Company in current market transactions.

Methods and assumptions used to estimate the fair value of financial instruments are as follows:

#### Financial Assets

Balances denominated in foreign currency are translated by using the exchange rates valid at the balance sheet date. It is foreseen that these balances are close to their carrying values. The fair values of certain financial assets, which also include cash and cash equivalents, are considered to approximate their carrying values due to their short term nature.

The carrying values of trade receivables along with the related allowances for uncollectability are estimated to represent their fair values.

The fair values of investments held to maturity are calculated by deducting impairment losses, if any, from the cost values amortized by the effective interest method.

The fair values of financial assets which are available for sale and traded in active markets correspond to the best bid among current orders pending at the balance sheet date. The fair values of financial assets available for sale which are not traded in active markets cannot be determined reliably; hence, they are assumed to be equivalent to their restated cost values.

#### **Financial Liabilities**

Trade payables have been presented at their fair values.

#### 26. EVENTS AFTER THE REPORTING PERIOD

The termination indemnity upper limit which stood at TL 2.517,01 as of 31 December 2010 has been increased to TL 2.623,23 with effect from 1 January 2011 (31 December 2009 - TL 2.365,16).

# 27-OTHER ISSUES MATERIALLY AFFECTING THE FINANCIAL STATEMENTS OR REQUIRING DISCLOSURE FOR A PROPER INTERPRETATION AND UNDERSTANDING OF THE FINACIAL STATEMENTS

Insurance totals of assets for the respective periods are as follows (Notes 7,8 and 9);

31 December 2010 TL 94.729.818 31 December 2009 TL 82.390.795



#### PROPOSAL FOR PROFIT DISTRIBUTION

Pursuant to the Capital Market Legislation, Company's Articles of Association and other applicable laws, TL 5.693.922 is the amount representing the distributable profit to remain after setting aside TL 295.924 as first order legal reserves and taking into account unrealized capital gain from TL 5.989.846 representing the profit for the year 2010 as in the financial statements for the period presented to the General Assembly.

#### We propose;

- To deduct unrealized value increases in the amount of TL 316.044 as per Capital Market Legislation, and to distribute in cash TL 1.344.470 corresponding to 25 % of net distributable profit amounting to TL 5.377.878 remaining after deducting the aforesaid amount, to our shareholders as dividend, and to start profit distribution as of 31<sup>St</sup> May 2011,
- To set aside TL 81.193 out of the profit to be distributed as second order legal reserve,
- To transfer the remaining TL 4.268.259 to extraordinary reserves.

#### **Board of Directors**

According to this and in accordance with the Capital Market Legislation, the Articles of the Association and other relevant laws, profit distribution is as follows;

-	Profit for the Period	TL 5.989.846
-	First Order Legal Reserves	TL 295.924
-	Net Distributable Profit for the Period	TL 5.693.922
-	Net Distributable Profit for the Period after Deduction of	
	Unrealized Capital Gain	TL 5.377.878
-	Dividends to Shareholders (cash)	TL 1.344.470
-	Second Order Legal Reserves	TL 81.193
-	Balance to be Transferred to Extraordinary Reserves	TL 4.268.259
-	Ratio of Dividends to Total Issued Capital	12,62319 %
-	Ratio of Dividend to be Distributed to the Net Distributable Profit	
	Remaining After Reducing Unrealized Value Increases	25 %






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